

## **RESOLUTION NO. 2013-0053**

Adopted by the Sacramento City Council

**February 26, 2013**

### **AWARDING CONTRACT SUPPLEMENTS FOR UNARMED SECURITY GUARD SERVICES**

#### **BACKGROUND**

- A. On February 26, 2008, City Council adopted Resolution No. 2008-106 awarding a one-year contract with up to four one-year renewal options to National Security Services, Inc. for unarmed security guard services in a total amount not to exceed \$11,402,155 for the five-year period.
- B. On December 4, 2012, with the end of the original contract term approaching, City Council passed a motion suspending competitive bidding in the best interests of the City and authorizing the use of a Request for Qualifications (RFQ) process to solicit qualified contractors to participate in an Invitation for Bid for unarmed security guard services.
- C. On December 5, 2012 Procurement Services issued RFQ No. Q13131061002. Six contractors responded to the RFQ. Two contractors, National Security Industries & Services and Paladin Private Security, were determined to be pre-qualified.
- D. On December 13, 2012 National Security Industries & Services, the current provider, submitted an unsolicited proposal to the City. The proposal offered significant financial discounts, including a 6.9 percent reduction from the current hourly rate, no rate increases for next three years, and continuation of the 1 percent prompt payment discount.
- E. Rejecting the qualifications statements received in response to the RFQ, suspending competitive bidding in the best interests of the City, and extending the existing contract with National Security Industries & Services is recommended because of the high level of service provided by National Security Industries & Services during the original contract term and the significant financial discount offered for the recommended contract extension.

**BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL  
RESOLVES AS FOLLOWS:**

- Section 1. The unsolicited proposal submitted to the City by National Security Industries & Services (formally National Security Services, Inc.) is hereby accepted.
- Section 2. The qualifications statements received in response to RFQ No. Q13131061002 issued on December 5, 2013 are hereby rejected.
- Section 3. In the best interests of the City, competitive bidding is hereby suspended for the purchase of unarmed security guard services.
- Section 4. The City Manager or the City Manager's designee is authorized to extend City Contract No. 2008-032 with National Security Industries & Services for one year for unarmed security guard services in a total amount not to exceed \$13,907,311 for the additional one-year period.
- Section 5. The City Manager or the City Manager's designee is authorized to execute the contract supplements specified above provided that sufficient funds are available in the adopted budget of the applicable fiscal year.

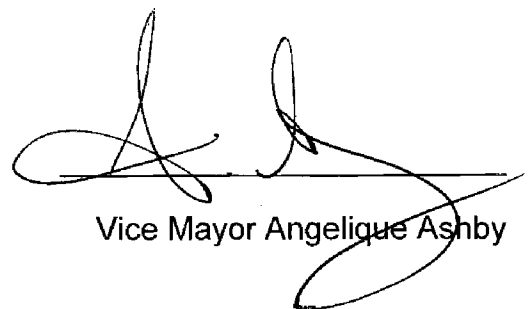
Adopted by the City of Sacramento City Council on February 26, 2013 by the following vote:

Ayes: Councilmembers Ashby, Cohn, D Fong, Hansen, McCarty, Pannell, Schenirer, Warren, and Mayor Johnson.

Noes: None.

Abstain: None.

Absent: Mayor Johnson



Vice Mayor Angelique Ashby

Attest:



Shirley Concolino, City Clerk