

RESOLUTION NO. 2007-129

Adopted by the Sacramento City Council

March 6, 2007

APPROVING THE USE OF THE HOUSTON-GALVESTON AREA COUNCIL (H-GAC) COOPERATIVE PURCHASING AGREEMENTS TO PURCHASE UP TO 12 PIERCE FIRE APPARATUS; AUTHORIZING A PURCHASE FROM GOLDEN STATE FIRE APPARATUS FOR AN AMOUNT NOT TO EXCEED \$6.3 MILLION; AND AUTHORIZING THE CITY TREASURER'S OFFICE TO SECURE FUNDING FOR FIRE APPARATUS ACQUISITION.

BACKGROUND

- A. The Department of General Services, Fleet Management Division has a customer requirement to purchase replacement fire apparatus for the Sacramento Fire Department.
- B. Staff requests that the City Council approve the cooperative purchasing agreement between the Houston-Galveston Area Council (H-GAC) and Martin Apparatus, Inc. as the basis for entering into a contract with Golden State Fire Apparatus, Inc. (assignee of the obligations of Martin outside Texas) in accordance with City Code 3.56.240, which allows for the use of cooperative contracts through other governmental jurisdictions or public agencies without separate competitive bidding.
- C. Utilization of cooperative purchase agreements available through the H-GAC results in a savings of approximately 3% off of the base price of each type of apparatus being purchased.
- D. The City Treasurer's Office has had a Master Lease Equipment Acquisition with Banc of America Public Capital Corporation since 1996 and has provided equipment leasing for similar acquisitions throughout the years. The City will utilize this financing structure to fund an amount not to exceed \$6.3 million for the acquisition of the fire apparatus.
- E. The source of repayment for the lease financing will be from the Fire Equipment/Apparatus Capital Improvement Project (FB87). There are sufficient funds available in FY2006/07 for the annual lease payment estimated at \$765,244. Additionally, the five-year General Fund forecast and the Approved 2006-2011 Capital Improvement Program include continued funding for fire apparatus replacement.

- F. It is desirable and necessary to approve the forms of the various financing documents and to authorize the City Treasurer's Office to perform the functions necessary to secure financing.

BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:

- Section 1. The Houston-Galveston Area Council cooperative purchase agreements are approved for the purchase of Pierce fire apparatus.
- Section 2. The City Manager or his designee is authorized to award a contract to Golden State Fire Apparatus, 1237 Doker Drive, Modesto, CA 95351 for the purchase of up to 12 Pierce fire apparatus for a total amount not to exceed \$6.3 million.
- Section 3. The City Treasurer is hereby authorized to execute and deliver the required documents on behalf of the City in substantially the form now on file with the City Clerk, with such changes the City Treasurer may require or approve after consultation with the City Attorney in the best interest of the City.
- Section 4. The Finance Director is authorized to amend the revenue and expenditure budget for the Fire Apparatus/Equipment (FB87) Capital Improvement Project to reflect the fire apparatus financing as secured by the City Treasurer.

Adopted by the City of Sacramento City Council on March 6, 2007 by the following vote:

Ayes: Councilmembers Fong, Hammond, Pannell, Sheedy, Tretheway, Waters, and Mayor Fargo.

Noes: None.

Abstain: None.

Absent: Councilmembers Cohn and McCarty.



Mayor, Heather Fargo

Attest


Shirley Concolino, City Clerk