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CITY OF SACRAMENTO

CITY MANAGER'S OFFICE
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DEPARTMENT OF FINANCE
DIVISION OF PURCHASING

800 TENTH STREET SACRAMENTO, CA 95814
SUITE 3 TELEPHONE (916) 449-5342

HOWARD F. ISHIDA
PURCHASING AGENT

April 29, 1981

City Council
Sacramento, California

Honorable Members in Session:

SUBJECT: Recommendation of Award

SUMMARY

Attached are tabulations of sealed proposals received by the City Clerk for furnishing material, services and equipment in accordance with specifications adopted by the City Council.

RECOMMENDATION

It is recommended that the City Council accept the lowest responsive and responsible proposals submitted as follows:

| <u>Bid No.</u> | <u>Bidder</u> | <u>Items Awarded</u> | <u>Contract Amount</u> |
|--|---|----------------------|------------------------|
| 345 - 422 pairs of Firefighter's Safety Work Boot (Attachment 1) | Red Wing Shoe Store 637 West Main Merced, CA 95340 P. O. #80001 | All | \$29,031.07 |
| 347 - Landscape Maintenance Services for a period of 8 months (Attachment 2) | Landscape Care 2200 - 5th Street Sacramento, CA 95818 <i>CO 80064</i> | 8 month contract | \$4,720.00 |
| 343 - 1 each Four-wheeled Tractor (Attachment 3) | Case Power and Equipment Company 7849 Stockton Blvd. Sacramento, CA 95823 P. O. #66181 | All | \$29,664.10 |

APPROVED
BY THE CITY COUNCIL

MAY - 5 1981

OFFICE OF THE
CITY CLERK

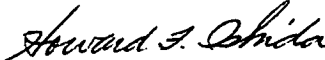
City Council

-2-

April 29, 1981

Sufficient funds are available to award the contracts.

Respectfully submitted,


Howard F. Ishida
Purchasing Agent

Recommendation Approved:


Walter J. Slipe, City Manager

HFI:jc
3 Attachments

May 5, 1981

ATTACHMENT 1

BID NO. 345 - 422 PAIRS OF FIREFIGHTER'S SAFETY WORK BOOT

| <u>Bidder</u> | <u>Total Bid Price (including sales tax)</u> | <u>Prompt Payment Discount</u> | <u>Total Net Price</u> | <u>1% Local Preference</u> |
|----------------------------|--|------------------------------------|------------------------|--------------------------------|
| Dave's Shoes Inc. | \$20,084.67** | 1% | \$19,883.82 | yes |
| Lehigh Safety Shoe Company | \$22,119.97** | -0- | \$22,119.97 | no |
| Red Wing Shoe Store | <u>\$29,031.07</u> | 10% | \$26,127.96 | no |
| Butler's Uniforms | \$28,158.79 | -0- | \$28,158.79 | yes |
| Wagner's Shoes | \$30,417.76 | ½% | \$30,265.67 | yes |
| Shoe Emporium | \$36,903.90 | 1% | \$36,534.86 | no |
| Solon Fire Control* | | | | |

* This bidder submitted two (2) proposals for this requirement; therefore, in accordance with Chapter 57.302(d) of the Sacramento City Code, both proposals must be rejected.

**Does not meet specifications

Note: To ensure the prompt delivery of all safety work boots by the middle of July (as was previously negotiated with the Sacramento Firefighter's Union), it is recommended that the City Council accept the lowest responsive and responsible proposal submitted by the Red Wing Shoe Store; however, a purchase order and/or contract will not be issued until after the adoption of the final 1981/82 fiscal year budget.

Estimated Cost: \$31,000.00

User: Sacramento Fire Department

Due Date: April 7, 1981

ATTACHMENT 2

BID NO. 347 - LANDSCAPE MAINTENANCE SERVICES FOR PIONEER RESERVOIR AND SUMP #2
DURING THE PERIOD MAY 1, 1981, OR FROM DATE OF AWARD
IF SUBSEQUENT THERETO, THROUGH DECEMBER 31, 1981

| <u>Bidder</u> | <u>Total Bid Price</u> | <u>Prompt Payment Discount</u> |
|----------------------------------|------------------------|--------------------------------|
| All Around Garden Service | \$2,968.00* | -0- |
| Villasenor Landscape Maintenance | \$3,600.00* | -0- |
| Landscape Care | <u>\$4,720.00</u> | -0- |
| Sierra Landscape Services | \$7,800.00 | 4% |
| Valley Oak Landscape | \$8,000.00 | -0- |
| Daclan Landscape Gardeners | \$9,600.00 | -0- |
| Cima's Landscape Maintenance | \$10,800.00 | -0- |
| Gil's Landscaping | \$52,800.00 | -0- |

*Bids were withdrawn by each respective bidder immediately after bid opening

Estimated Cost: \$25,000.00

User: Water and Sewer Division

Due Date: April 7, 1981

ATTACHMENT 3

BID NO. 343 - ONE (1) EACH FOUR WHEELED TRACTOR EQUIPPED WITH A ONE CUBIC YARD BUCKET AND A 15 FOOT BACKHOE WITH A 4 FOOT EXTENDABLE BOOM

| <u>Bidder</u> | <u>Total Bid Price (including sales tax)</u> | <u>Prompt Payment Discount</u> | <u>1% Local Preference</u> |
|--|--|------------------------------------|--------------------------------|
| Sacramento Valley Tractor | \$28,165.26* | -0- | yes |
| Goetz Equipment Company | \$29,618.39* | -0- | no |
| Case Power and Equipment Company | <u>\$29,664.10</u> | -0- | no |
| Woodland Tractor and Equipment Company, Inc. | \$30,316.00 | -0- | no |
| Sacramento Ford Tractor, Inc. | \$30,622.34 | -0- | yes |
| Weaver Equipment Company | \$37,328.96 | -0- | yes |

*See attached memorandum

Estimated Cost: \$40,000.00

User: Equipment Maintenance Division

Due Date: March 17, 1981



CITY OF SACRAMENTO

EQUIPMENT MAINTENANCE

5730 - 24TH STREET
BUILDING 5

SACRAMENTO, CALIF. 95822
TELEPHONE (916) 449-5241

R. J. BROOKINS
SUPERINTENDENT

R. E. MOORE
ASSISTANT SUPT.

April 21, 1981

MEMORANDUM

TO: Howard Ishida, Purchasing Agent

FROM: R. J. Brookins, Equipment Maintenance Superintendent *RJB*

SUBJECT: Bid No. 343 for one each four wheeled tractor with a one cubic yard bucket and a 15 foot backhoe with a four foot extendable boom.

On bid no. 343 for one (1) each four wheeled tractor with a one cubic yard bucket and a 15 foot backhoe with a four foot extendable boom. We have evaluated the bids and recommend the purchase of the Case 580 D.

We had the low bidder, Sacramento Valley Tractor, demonstrate the International 270 backhoe for three days using our operators. We encountered a major problem with the design of the controls and the seat arrangement on the International 270. The division using this machine is responsible for cleaning drainage ditches in the city and must move the machine every time they make a cut in the ditch. Each time they come to a driveway they must drive around it and reposition themselves. With the International 270 the front bucket controls and steering wheel were not within easy reach of the operator while operating the backhoe. This became quite a problem as the operator had to move the tractor every three to six minutes. When he came to a driveway the operator had to stand up, flip the seat over and walk to the other side. With this arrangement, our production would be cut up to 150 feet per day. We also found the travel speed to be too slow for the using division. The unit must be driven to various job sites throughout the city, some as far as 15 miles from the Corporation Yard. The slower travel speed would also cause a loss of production due to having less time on the job. Using this type of backhoe arrangement would cost the using division approximately \$8,000 in lost production per year.

The second low bidder for this unit was Goetz Equipment Company with a Massey-Ferguson MF-50C. We did not have a job site demonstration on this unit but did inspect the unit at Goetz Equipment Company. The two ditch crew foremen, our specification writer and myself, inspected the unit and found the same type of seat and control problem as the International 270. This arrangement would also cause the same loss of production as the International 270. We informed the salesman of our concerns with the seat and controls telling him we felt we could not operate efficiently with this setup. We told him that if he wanted to prepare the machine and bring it to the Corporation Yard we would test it on the job site, but we felt the controls and seat would not be practical for our operation.

Howard Ishida
April 21, 1981
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After looking at the Massey-Ferguson, we contracted Case Power and Equipment Company to look at the Case 580 D. They informed us that they had two units in stock and to come to their yard for an inspection. The ditch crew foremen, our specification writer and myself went to Case and looked at the 580 D. The seat on the unit swiveled around which enabled you to go from backhoe operation to driving operation without standing up and walking around the seat. Also in the backhoe position the operator could reach the steering wheel and front bucket controls with ease. After checking these items we asked that a machine be brought to the Corporation Yard for a job site demonstration. After a three day evaluation of the Case 580 D no appreciable problems could be found and the exceptions to the specification were minor, and did not affect the ditch crews operation or cause any lost time. The roadability of the case was excellent and dealer has given the City excellent parts and service on our current Case equipment.

Due to the operational requirements of the ditch crew and the increased production the Case 580 D will provide, I recommend we accept the bid of Case Power and Equipment Company of \$29,664.10 including tax.