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**APPROVED**  
BY THE CITY COUNCIL

DEC 10 1991

OFFICE OF THE  
CITY CLERK

DEPARTMENT OF  
GENERAL SERVICES

CITY OF SACRAMENTO  
CALIFORNIA

5730 - 24TH STREET  
BUILDING FOUR  
SACRAMENTO, CA  
95822-3699

OFFICE OF THE DIRECTOR

December 10, 1991  
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DIVISIONS:

COMMUNICATIONS  
FACILITY MANAGEMENT  
FLEET MANAGEMENT  
PROCUREMENT SERVICES

City Council  
Sacramento, California

Honorable Members In Session:

**SUBJECT: RECOMMENDATION OF BID AWARD FOR COMMODITIES AND  
AUTHORIZATION FOR INCREASE OF CONTRACT AWARD.**

LOCATION AND COUNCIL DISTRICT

Bid No. 1514: CITY

SUMMARY

Attached is a tabulation of sealed proposals received by the City Clerk for furnishing equipment in accordance with specifications adopted by the City Council and recommendation of bid award for Police Motorcycles. Also included is a request for authorization for increase of contract award for mobile radios.

Bid No. 1514: Police Motorcycles (Solo) being purchased by Fleet Management for use by the Police Department

RECOMMENDATION A

It is recommended that, in the City's best interest, the City Council accept the lowest responsive and responsible proposal submitted as follows:

| <u>Bid No.</u>                                   | <u>Bidder</u>   | <u>Items Awarded</u> | <u>Contract Amount</u> |
|--|---|----------------------|------------------------|
| 1514 - Police Motorcycles (Solo) (Attachment #1) | Harley-Davidson of Sacramento<br>1000 Arden Way<br>Sacramento, CA 95815 | All                  | \$ 52,420.30*          |

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\*The City Council hereby authorizes subsequent purchase(s) of identical units under the same terms and conditions within 365 days of award providing such purchase(s) has/have been approved and budgeted by the City Council.

RECOMMENDATION B

It is recommended that, in the City's best interest, the City Council authorize the increase in contract award amount as follows:

| <u>Bid No.</u>                     | <u>Bidder</u>   | <u>Items Awarded</u> | <u>Contract Amount</u> |
|------------------------------------|---|----------------------|------------------------|
| 1472 - Mobile Radios<br>(Increase) | Frontier Radio<br>4411 Auburn Blvd.<br>Sacramento, CA 95841 | All                  | \$ 64,148.89*          |

\*On April 2, 1991, City Council awarded formal competitive Bid No. 1472 for Mobile Radios to Frontier Radio in an amount not to exceed \$47,000.00. The City has exercised its extension options as detailed in the bid specifications and is currently in the second year of this contract. The size of the City's fleet of vehicles has increased substantially during this time period, resulting in the need for more mobile radios, and necessitating this request to increase the contract amount by \$17,148.89 to \$64,148.89, or as budgeted and approved by Council through June 18, 1992.

BACKGROUND

Bid No. 1514: Specifications were adopted by City Council on October 15, 1991 and bids were called for by the City Clerk on November 5, 1991.

FINANCIAL CONSIDERATIONS

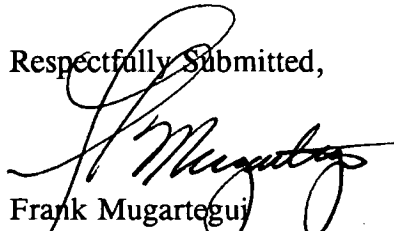
Bid No. 1514: Funding for this purchase is available in Fleet's budget line 420-190-1949-4631 for replacement vehicles with a balance of \$5,464,179.18.

POLICY CONSIDERATIONS


These recommendations are consistent with the requirements for competitive bidding as detailed in Chapter 57 of the Sacramento City Code.

MBE/WBE

Bid No. 1514: Twelve bids were solicited. There were no M/WBE vendors known to supply such requirements.

Respectfully Submitted,  
  
Frank Mugartegui  
Director of General Services

Recommendation Approved:

  
Walter J. Slipes  
City Manager

1 Attachment

CONTACT FOR MORE INFORMATION

Bid No. 1514: Steve Alstrom, Buyer II, 449-5551  
Bid No. 1472: Dennis Kerhulas, Senior Buyer, 449-5551

For Council Agenda of:  
December 10, 1991

BID TABULATION SHEET FOR  
BID NO. 1514 - POLICE MOTORCYCLES (SOLO)

| <u>Bidder</u>                 | <u>Unit Cost</u> | <u>Total Bid (Incl. Sales Tax)</u> | <u>Payment Discount</u> | <u>City Preference</u> | <u>Net Bid</u>       |
|-------------------------------|------------------|------------------------------------|-------------------------|------------------------|----------------------|
| Harley-Davidson of Sacramento | \$ 6,949.99      | \$52,420.30                        | Net 30                  | 1.0                    | \$51,896.10<br>===== |
| Yuba City Kawasaki-Suzuki     | \$ 6,901.15      | \$52,051.92 <sup>(1)</sup>         | Net 30                  | No                     | \$52,051.92          |
| Good Times Kawasaki-Suzuki    | \$ 6,995.70      | \$52,765.07                        | Net 30                  | No                     | \$52,765.07          |
| B & T Kawasaki                | \$ 7,141.00      | \$53,860.99                        | Net 30                  | No                     | \$53,860.99          |

<sup>(1)</sup> Unit cost allows for prompt payment discount and City Preference.

Total Award of Contract To: Harley-Davidson of Sacramento  
 1000 Arden Way  
 Sacramento, CA 95815

Original Estimated Cost: \$49,000.00

Using Department: Fleet Management for  
 Police Department

Total Bid Amount: \$52,420.30

Due Date: November 5, 1991

Total Amount of Contract: \$52,420.30\*

\*The City Council hereby authorizes subsequent purchase(s) of identical units under the same terms and conditions within 365 days of award providing such purchase(s) has/have been approved and budgeted by the City Council.

| Total No. of Bids Solicited | No. of M/WBE Bids Solicited                                      | No. of M/WBE Responses | Award to M/WBE Vendor? |
|-----------------------------|--|------------------------|------------------------|
| 12                          | There were no M/WBE businesses known to supply such requirements | None                   | No                     |