



1.32

DEPARTMENT OF
GENERAL SERVICES
PROCUREMENT SERVICES DIVISION

CITY OF SACRAMENTO
CALIFORNIA

June 28, 1994

PS:Admin:94043:RBH:SA:bd

5730 - 24TH STREET
BUILDING FOUR
SACRAMENTO, CA
95822-3699

916-449-5551

PURCHASING
CENTRAL STORES
CENTRAL SERVICES

City Council
Sacramento, California

Honorable Members In Session:

**SUBJECT: ADOPTION OF SPECIFICATIONS AND AWARD OF BID NO. 1632,
TWO-WHEEL DRIVE TURF TRACTORS, IN THE AMOUNT OF
\$92,908.52**

LOCATION AND COUNCIL DISTRICT

City-wide-All Districts

STAFF RECOMMENDATION

It is recommended that, in the best interest of the City, the City Council adopt the specifications used in the bidding process and accept the lowest responsible bid submitted for the contract resulting from Bid No. 1632 for Two-Wheel Drive Turf Tractors. Award is being recommended to Mosier Implement Inc., 8821 East Stockton Blvd., Elk Grove, CA 95624, in the amount of \$92,908.52.

CONTACT PERSON: Steve Alstrom, Buyer II, 433-6240

FOR COUNCIL MEETING OF: June 28, 1994

SUMMARY

Attached is a tabulation of sealed proposals received by the City Clerk for furnishing equipment in accordance with the specifications used in the bidding process, and recommendation of bid award for Bid No. 1632 for Two-Wheel Drive Turf Tractors, being purchased by the Fleet Management Division for use by the Golf Division and City Parks and Community Services.



BACKGROUND

These turf tractors are being purchased by the Fleet Management Division as replacement equipment for other City organizations. Five (5) are for the Golf Division and one (1) is for City Parks and Community Services. All units will be supplied with leaf blowers for leaf clearing and also will be used to tow various other attachments or accessories, such as mowers, aerators, etc.

Specifications for Bid No. 1632 were publicly advertised and mailed by the City Clerk. Initial advertising and mailing to vendors, bid advertising firms and minority outreach agencies began on May 4, 1994. Sealed bids were publicly opened by the City Clerk on May 25, 1994.

The following is a summary of the recommendation for contract award:

<u>Bidder</u>	<u>Award Items</u>	<u>Contract Amount</u>
Mosier Implement Inc. 8821 East Stockton Blvd. Elk Grove, CA 95624	All	\$92,908.52 ⁽¹⁾

⁽¹⁾ The City Council hereby authorizes subsequent purchase(s) of identical units under the same terms and conditions within 365 days of award providing such purchase(s) has/have been approved and budgeted by the City Council.

FINANCIAL CONSIDERATIONS

Sufficient funds are available in the Fleet Management Division's fund line 101-420-310-3159-4631 for replacement vehicles.

POLICY CONSIDERATIONS

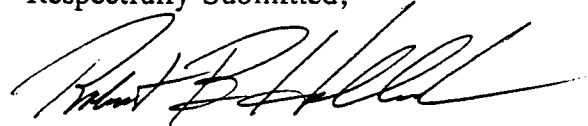
This recommendation is consistent with the requirements for competitive bidding as detailed in Title 57 of the Sacramento City Code.

MBE/WBE EFFORTS

Requests for bid (RFB) were sent to fourteen contractors, four of which were identified as M/WBE firms. The names of the prospective bidders were obtained from the City bid list and by researching the EBMUD Minority and Women Business Enterprise 1992-93 Directory and the State of California - Winter 1994 Disadvantaged Business (DB) and Women Business Enterprise (WBE) List. In addition, the RFB was sent to several bid advertising agencies, including the Minority Business Exchange and the Sacramento Business Development Center.

This bid included provisions for a five percent (5%) bid evaluation preference for City-certified, preference-eligible M/WBE firms. Of the four (4) bids received, none were from M/WBE firms.

Respectfully Submitted,



Robert B. Holbrook
Procurement Services Manager

RECOMMENDATION APPROVED:



For William H. Edgar
City Manager

1 Attachment

**BID TABULATION SHEET FOR
BID NO. 1632 - TWO-WHEEL DRIVE TURF TRACTORS**

<u>Bidder</u>	<u>Unit Cost</u>	<u>Unit Cost With Option 5.0a Leaf Blower</u>	<u>Total 6 Units Less Sales Tax</u>	<u>M/WBE Preference</u>	<u>Prompt Payment Discount</u>	<u>City Tax Preference</u>	<u>Net Total</u>
Reed Equipment Co.	\$12,250.00	\$14,950.00	\$ 89,700.00	None	None	No	\$ 89,700.00
Mosier Implement Inc.	\$11,922.00	\$14,371.00	\$ 86,226.00	None	1/2% - 30 days <431.13>	No	\$ 85,794.87
Sacramento Ford Tractor	\$17,111.00	\$19,106.00	\$114,636.00	None	None	Yes <1,146.36>	\$113,489.64
Golden Bear Equipment	\$14,828.00	\$17,478.00	\$104,868.00	None	None	No	\$104,868.00

Award of Contract To: Mosier Implement Inc.
8821 East Stockton Blvd.
Elk Grove, CA 95624

Original Estimated Cost: \$240,000.00

Total Bid Amount: \$92,908.52⁽²⁾

Total Amount of Contract: \$92,908.52 ⁽¹⁾ ⁽²⁾

Using Department: Fleet Management Division for the Golf Division and
City Parks and Community Services

Due Date: May 25, 1994

⁽¹⁾ The City Council hereby authorizes subsequent purchase(s) of identical units under the same terms and conditions within 365 days of award providing such purchase(s) has/have been approved and budgeted by the City Council.

⁽²⁾ Total includes 7 3/4% Sales Tax

Total No. of
Bids Solicited

14

No. of M/WBE
Bids Solicited

4

No. of M/WBE
Responses

0

Award to
M/WBE Vendor?

No

