

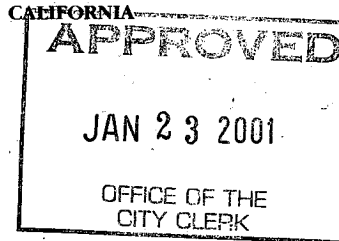


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DEPARTMENT OF  
CONVENTION, CULTURE  
AND LEISURE

BARBARA E. BONEBRAKE  
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CITY OF SACRAMENTO



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AG 2001-013

January 11, 2001

City Council  
Sacramento, California

Honorable Members in Session:

**SUBJECT: Professional Service Agreement with Sacramento Theatrical Lighting  
for technical stagehand services.**

**LOCATION AND COUNCIL DISTRICT:** Council District One

**RECOMMENDATION:**

It is recommended that City Council, authorize the City Manager to execute an agreement with Sacramento Theatrical Lighting to provide technical stagehand services for the Sacramento Convention Center, on an "as needed" basis.

**CONTACT PERSON:** Michael W. Ross, Convention Center Manager  
264-5291

**FOR COUNCIL MEETING OF:** January 23, 2001

**SUMMARY:**

This report recommends that the City Manager be authorized to execute a one-year agreement with Sacramento Theatrical Lighting (STL) for technical stagehand services for the Sacramento Convention Center on an "as needed" basis, for an amount not to exceed \$250,000. Due to the technical requirements of the nature of the work and STL's large resource of stagehand professionals, it is recommended that STL be selected for this Agreement. Services to be provided include, technical work involving installation, operation, maintenance, and repair of stage and event equipment for a variety of theatrical and convention events, including operation of necessary equipment during performances and events. The proposed Agreement will run from January 23, 2001 through February 1, 2002.

**BACKGROUND:**

The City first established a relationship with STL in approximately 1975, as the need arose for additional technical stagehand and theatrical equipment following the opening of the Community Center Theater in 1974:

Through the years the relationship between STL and the City continued as the need for stagehand labor increased with the business, in addition to the need to rent stage and theatrical equipment. As the City acquired it's own theatrical equipment, STL was used to supply, service and replace broken or outdated equipment, as well as support technical facility upgrades.

An Agreement was entered between the City and STL for the term between February 1996 and November 1997 for technical and stagehand goods and services to meet facility and event requirements.

The relationship between the City and STL has continued since the expiration of the previous Agreement without formal contract. This Agreement is intended to bring the relationship between the City and STL into compliance with City policy.

For the following reasons it is appropriate to enter into an Agreement with STL:

- STL has an established relationship, through which it has provided technical stagehand service for the SCC during the past twenty-five years,
- STL has been the resource used for replacement equipment and repairs, therefore brings a level of expertise and familiarity with the SCC,
- STL is the company of choice for all technical production equipment and service to familiar clients such as Sacramento Opera, California Musical Theater, Sacramento Ballet, Bill Graham Presents, among other community groups.

- STL is the only vendor capable of providing consistent, uninterrupted services to the Center and its primary clients.
- STL has a Collective Bargaining Agreement with the Stage Employees IATSE Local 50 of the International Alliance of Theatrical Stage Employees and Moving Picture Machine Operators of the United States and Canada, resulting in a large pool of skilled, technical labor required to fulfill the needs of the SCC events.

**FINANCIAL CONSIDERATIONS:**

The Convention Center Fund operates as an enterprise fund and is primarily supported by the Transient Occupancy Tax and user fee revenues. This Agreement is not to exceed the amount of \$250,000, which will be covered within the current SCC budget.

(Some of this expense, approximately 30%, is invoiced to the client, however due to the current accounting set up, this amount is realized as an expense, as well as increased revenue to the SCC.)

**ENVIRONMENTAL ISSUES:**

Ongoing administrative and maintenance activities, such as purchases of supplies, equipment or materials which are not made for purposes of a public works construction project, do not constitute a "project" and are exempt from the California Environmental Quality Act (CEQA). CEQA Guidelines, Sections 15061(b)(1), 15378(b)(3).

**POLICY CONSIDERATIONS:**

The recommended Agreement is consistent with chapter 3.64 of the Sacramento City Code, which authorizes Council to execute an Agreement for services where the amount equals or exceeds \$100,000.

**ESBD CONSIDERATIONS:**

Sacramento Theatrical Lighting is not an ESBD business.

City Council  
STL Professional Service Agreement  
January 23, 2001

Respectfully submitted,



Michael W. Ross  
Convention Center General Manager

APPROVED:

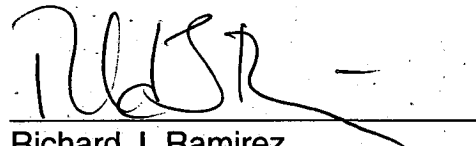


Barbara E. Bonebrake, Director  
Convention, Culture & Leisure, Department

Recommendation approved:



Robert P. Thomas  
City Manager



Richard J. Ramirez  
Deputy City Manager

2001-051

JAN 23 2001  
OFFICE OF THE  
CITY CLERK

**RESOLUTION NO.**

ADOPTED BY THE SACRAMENTO CITY COUNCIL

ON DATE OF \_\_\_\_\_

**SACRAMENTO CONVENTION CENTER  
PROFESSIONAL SERVICES AGREEMENT WITH  
SACRAMENTO THEATRICAL LIGHTING (STL)  
FOR TECHNICAL STAGEHAND SERVICES**

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF SACRAMENTO:

1. The City Manager is authorized to execute a Professional Service Agreement with Sacramento Theatrical Lighting (STL) to provide technical stagehand services for the Sacramento Convention Center. The term of this Agreement shall be from January 23, 2001 through February 1, 2002 and shall not exceed \$250,000 in cost.

\_\_\_\_\_

**ATTEST:**

\_\_\_\_\_  
MAYOR

\_\_\_\_\_  
CITY CLERK

**FOR CITY CLERK USE ONLY**

RESOLUTION NO.: \_\_\_\_\_

DATE ADOPTED: \_\_\_\_\_