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DEPARTMENT OF  
GENERAL SERVICES

PROCUREMENT SERVICES DIVISION

CITY OF SACRAMENTO  
CALIFORNIA

May 17, 1994

PS:Admin:94026:RBH:SA:bd

5730 - 24TH STREET  
BUILDING FOUR  
SACRAMENTO, CA  
95822-3699

916-449-5551

PURCHASING  
CENTRAL STORES  
CENTRAL SERVICES

City Council  
Sacramento, California

Honorable Members In Session:

**SUBJECT: ADOPTION OF SPECIFICATIONS AND AWARD OF BID NO. 1630,  
TRUCK WITH 8-TON CRANE AND FLATBED, IN THE AMOUNT OF  
\$98,491.04**

LOCATION AND COUNCIL DISTRICT

City-wide-All Districts

STAFF RECOMMENDATION

It is recommended that, in the best interest of the City, the City Council adopt the specifications used in the bidding process and accept the lowest responsible bid submitted for the contract resulting from Bid No. 1630 for Truck With 8-Ton Crane and Flatbed. Award is being recommended to Manitowoc Western, 100 Industrial Way, Benicia, CA 94510, in a total amount of \$98,491.04.

CONTACT PERSON: Steve Alstrom, Buyer II, 433-6240

FOR COUNCIL MEETING OF: May 17, 1994

SUMMARY

Attached is a tabulation of sealed proposals received by the City Clerk for furnishing equipment in accordance with the specifications used in the bidding process, and recommendation of bid award for Bid No. 1630 for Truck With 8-Ton Crane and Flatbed, to be used by the Transportation Division.



BACKGROUND

The subject truck with 8-ton crane and flatbed is being purchased by the Fleet Management Division for the City Transportation Division. It will be used while repairing or replacing traffic signal poles, street light poles and traffic signal controllers.

Specifications for Bid No. 1630 were publicly advertised and mailed by the City Clerk. Initial advertising and mailing to vendors, bid advertising firms and minority outreach agencies began on March 2, 1994. Sealed bids were publicly opened by the City Clerk on March 23, 1994.

The following is a summary of the recommendation for contract award:

<u>Bidder</u>	<u>Award Items</u>	<u>Contract Amount</u>
Manitowoc Western 100 Industrial Way Benicia, CA 94510	All Items	\$98,491.04*

\*The City Council hereby authorizes subsequent purchase(s) of identical units under the same terms and conditions within 365 days of award providing such purchase(s) has/have been approved and budgeted by the City Council.

FINANCIAL CONSIDERATIONS

Sufficient funds are available for this purchase in the Fleet Management Division's FY 93/94 budget line 420-310-3159-4632 for new vehicles.

POLICY CONSIDERATIONS

This recommendation is consistent with the requirements for competitive bidding as detailed in Title 57 of the Sacramento City Code.

MBE/WBE EFFORTS

Requests for bid (RFB) were sent to twenty-four contractors, five of which were identified as M/WBE firms. The names of the prospective bidders were obtained from the City bid list and by researching the EBMUD Minority and Women Business Enterprise 1992-93 Directory and the State of California - Winter 1994 Disadvantaged Business (DB) and Women Business Enterprise (WBE) List. In addition, the RFB was sent to several bid advertising agencies, including the Minority Business Exchange and the Sacramento Business Development Center.

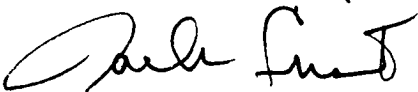
This bid included provisions for a five percent (5%) bid evaluation preference for City-certified, preference-eligible M/WBE firms. Of the four (4) bids received, none were from M/WBE firms.

Respectfully Submitted,



Robert B. Holbrook  
Procurement Services Manager

RECOMMENDATION APPROVED:



William H. Edgar  
City Manager

1 Attachment

**BID TABULATION SHEET FOR  
BID NO. 1630 - TRUCK WITH 8-TON CRANE AND FLATBED**

<u>Bidder</u>	<u>Unit Cost Less Sales Tax</u>	<u>Unit Cost Incl. Options 7.1d,e,f</u>	<u>M/WBE Preference</u>	<u>Prompt Payment Discount</u>	<u>City Tax Preference</u>	<u>Net Evaluation Total (Less Sales Tax)</u>
Edward R. Bacon Co., Inc.	\$97,777.77	\$114,066.63	None	5% - 21 days <5,703.33>	Yes <1,140.67>	\$107,222.63
Riverview International	\$82,437.60	\$100,716.60	None	\$1,000.00-20 days <\$1,000.00>	No	\$ 99,716.60
Truck Hydraulic Equipment Company, Inc.	\$89,040.00	\$ 98,590.00	None	None	No	\$ 98,590.00
Manitowoc Western	\$74,504.00	\$ 91,407.00	None	None	No	<u>\$ 91,407.00</u>

Award of Contract To: Manitowoc Western  
100 Industrial Way  
Benicia, CA 94510

Original Estimated Cost: \$90,000.00

Total Bid Amount: \$98,491.04<sup>(1)</sup>

Total Amount of Contract: \$98,491.04 <sup>(1)</sup> <sup>(2)</sup>

Using Department: Fleet Management Division for Transportation Division

Due Date: March 23, 1994

<sup>(1)</sup> Totals include 7 3/4% Sales Tax

<sup>(2)</sup> The City Council hereby authorizes subsequent purchase(s) of identical units under the same terms and conditions within 365 days of award providing such purchase(s) has/have been approved and budgeted by the City Council.

Total No. of  
Bids Solicited

24

No. of M/WBE  
Bids Solicited

5

No. of M/WBE  
Responses

0

Award to  
M/WBE Vendor?

No

