

DEPARTMENT OF
FINANCE

CITY OF SACRAMENTO
CALIFORNIA

5730 24TH STREET
BUILDING FOUR
SACRAMENTO, CA
95822-3699

PROCUREMENT SERVICES DIVISION

February 2, 2005
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PH 916-433-6240
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City Council
Sacramento, California

Honorable Members in Session:

SUBJECT: ADOPTION OF SPECIFICATIONS AND AWARD OF BID NO. 1943 FOR THE PURCHASE OF A TYPE III AMBULANCE IN THE AMOUNT OF \$114,484.38

LOCATION AND COUNCIL DISTRICT: D-All

RECOMMENDATION:

Staff recommends that the City Council adopt specifications of Bid No. 1943 and accept the lowest responsible bid received in response to Procurement's solicitation for a Type III ambulance. It is recommended that a contract for the purchase this ambulance be awarded to Wheeled Coach Industries, Inc., in the amount of \$114,484.38.

It is also requested that the City Council authorize subsequent contract(s) for purchases of identical units under the same terms and conditions within 3 years of award, providing such purchases have been approved and budgeted by the City Council.

CONTACT PERSONS: Robert Summersett, Fleet Manager, General Services, 808-6309
Christine Slay, Senior Buyer, Procurement Services, 808-6344

FOR COUNCIL MEETING: February 22, 2005

SUMMARY:

Attached is a tabulation of pricing submitted from sealed bids received by the City Clerk for furnishing a Type III ambulance. Staff recommends award of Bid No. 1943 for this Type III ambulance to Wheeled Coach Industries, Inc., in the amount of \$114,484.38. The recommended supplier meets all specifications.

BACKGROUND:

The Sacramento Fire Department and Advanced Life Support Unit have a requirement for the purchase of a Type III Ambulance for emergency transport of injured or sick individuals. Of the three bids received, Taylor Made Ambulances was the apparent low bidder. However, they were determined to be non-responsive because bid specifications to possess a State of California Dealers License was not met and pricing offered was based on payment due on delivery, which was not acceptable to the City. Staff requests that the City Council accept the results of Bid No. 1943 for the purchase of one Type III ambulance and award a contract to Wheeled Coach Industries, Inc., 921 Washington Blvd. #406, Roseville, CA 95678, in the amount of \$114,484.38.

FINANCIAL CONSIDERATIONS:

Sufficient funds are available in the Fleet vehicle replacement fund for this purchase.

ENVIRONMENTAL CONSIDERATIONS:

None

POLICY CONSIDERATIONS:

This recommendation is consistent with the requirements for competitive bidding as detailed in Chapter 3.56 of the Sacramento City Code.


ESBE CONSIDERATIONS:

Requests for bid were sent to nine vendors, two of which are certified as Emerging or Small Business Enterprises.

Respectfully Submitted,

Approved:


Chris Stewart
Procurement Services Manager


Gus F. Vina
Director of Finance

RECOMMENDATION APPROVED:



ROBERT P. THOMAS
City Manager

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BID NO. 1943 – TYPE III AMBULANCE

Bidder	Bid Total (Includes sales tax)	5% E/SBE Preference	Prompt Payment Discount	1% City Tax Preference	Evaluation Total
Taylor Made Ambulances ⁽¹⁾	\$112,195.77	None	None	None	\$112,195.77
South Coast Fire Equipment	\$125,244.90	None	None	None	\$125,244.90
Wheeled Coach Industries	\$114,484.38	None	None	None	\$114,484.38

Award of Contract To: Wheeled Coach Industries, Inc.
921 Washington Blvd. #406
Roseville, CA 95678

Total Amount of Contract: \$114,484.38 ⁽²⁾
Total Bid Amount: \$114,484.38

Using Department: Fire Department

Original Estimated Cost: \$100,000.00

Bid Due Date: December 1, 2004

Total No. of Bids Solicited	No. of E/SBE Bids Solicited	No. of E/SBE Responses	Award to E/SBE Vendor?
9	2	0	No

⁽¹⁾ Taylor Made Ambulance was considered non-responsive because they failed to have a State of California Dealer's license which was required in the bid specifications and because their bid price was based on payment due at time of equipment delivery.

⁽²⁾ As provided in the bid specifications, it is also recommended that the City Council authorize subsequent purchases of identical units under the same terms and conditions within 3 years of contract award, providing these purchases have been budgeted and approved by the City Council.

RESOLUTION NO.

ADOPTED BY THE SACRAMENTO CITY COUNCIL

ON DATE OF _____

ADOPTION OF SPECIFICATION AND AWARD OF BID NO. 1943 FOR THE PURCHASE OF A TYPE III AMBULANCE IN THE AMOUNT OF \$114,484.38.

BE IT RESOLVED BY THE COUNCIL OF THE CITY OF SACRAMENTO THAT:

1. Staff recommends that City Council adopt specifications of Bid No. 1943 and accept the lowest responsible bid received in response to Procurement's solicitation for a Type III Ambulance;
2. The Procurement Services Manager is hereby authorized to issue the necessary purchase order for this purchase to Wheeled Coach Industries, Inc., 921 Washington Blvd. #406, Roseville, CA 95678, in the amount of \$114,484.38.

MAYOR

ATTEST:

CITY CLERK

FOR CITY CLERK USE ONLY

RESOLUTION NO.: _____

DATE ADOPTED: _____