



CITY OF SACRAMENTO

CITY MANAGER'S OFFICE  
**RECEIVED**  
MAY 13 1981

DEPARTMENT OF FINANCE  
DIVISION OF PURCHASING

800 TENTH STREET SACRAMENTO, CA 95814  
SUITE 3 TELEPHONE (916) 449-5342

HOWARD F. ISHIDA  
PURCHASING AGENT

May 13, 1981

City Council  
Sacramento, California

Honorable Members in Session:

SUBJECT: Exception to Formal Competitive Bidding for the Purchase  
of Dairy Products for Camp Sacramento

The Community Services Department has a requirement to purchase various dairy products for Camp Sacramento during the period June 1, 1981 through October 9, 1981. Formal bids (Bid No. 349) were solicited; however, no valid bids were received.

Pursuant to Section 57.401(a) of the Sacramento City Code (no valid bids received), the Purchasing Agent will exercise the option to purchase this requirement from the "open market" in an estimated amount of \$18,000.

**FILED**

Respectfully Submitted,

By the City Council  
Office of the City Clerk

*Howard F. Ishida*  
Howard F. Ishida  
Purchasing Agent

MAY 19 1981

Approved:

*Walter J. Slipes for:*  
Walter J. Slipes, City Manager

HFI:jc

May 19, 1981

2528 9 1 1911

**BID TO THE  
CITY OF SACRAMENTO, CALIFORNIA  
PURCHASING DIVISION**

BIDS MUST BE RECEIVED BY THE #17  
CITY CLERK, ROOM 308, CITY HALL  
PRIOR TO 10:00 A.M., TUESDAY  
MAY 12, 1981

FOR: DAIRY PRODUCTS

BID NO: 349

Name of Bidder STRAUSS & SONS DIST Telephone 622-1057

Type of Business:  Corporation,  Co-partnership,  Individual doing business under his own name,  
 Individual doing business using a firm name.

Business Address: 560 Placerville Dr. Placerville Calif 95667  
Street City State Zip Code

To the City of Sacramento:

The undersigned, as bidder, certifies that the only persons or parties interested in this bid as principals are those named herein as bidder; that this bid is made without collusion with any other person, firm, or corporation; that in submitting this bid he has examined the "General Conditions and Instructions to Bidders" and the specifications; that he proposes and agrees if this bid is accepted, he will execute and fully perform the contract for which bids are called; that he will perform all the work and / or furnish all the materials specified in the contract, in the manner and time therein prescribed, and according to the requirements as therein set forth; and that he will take in full payment therefor, the prices set forth in the attached schedule.

James S. Strauss Pres.  
Typed or Printed Name and Title

James Strauss  
Signature

Address (If different than above business address)

**PLEASE READ CAREFULLY BEFORE SIGNING**

To be signed by authorized corporate officer or partner or individual submitting the bid. If bidder is: (Example)

1. An individual using a firm name, sign: "John Doe an individual doing business as Blank Company."
2. An individual doing business under his own name, sign: your own name only.
3. A co-partnership, sign: "John Doe and Richard Roe, co-partners doing business as Blank Co., By John Doe, co-partner."
4. A corporation, sign: "Blank Company, by John Doe, secretary," (or other title).

**FOR CITY USE ONLY**

Bid was opened on above date and at prescribed place.

Bid bond required  No  Yes Amount \_\_\_\_\_

Received:  Cash  Cashiers or Certified Check  Surety Bond

**LORRAINE MAGANA**

City Clerk/Purchasing Agent

Approved as to form and legality

City Attorney

**F E D**

**MAY 12 1981**

By the  
Office of the City Clerk

# GENERAL CONDITIONS AND INSTRUCTIONS TO BIDDER

NO BID IS IN LEGAL FORM UNLESS THE FOLLOWING INSTRUCTIONS ARE FULLY COMPLIED WITH

1. Bid must be submitted on this printed bid form and sealed in the envelope supplied.
2. All bids shall be clearly and distinctly written without erasure or interlineation, and properly signed by an authorized party, who shall indicate the capacity in which the signature is executed.
3. Alternate bids are invalid unless invited and covered by the specifications.
4. If required, a bid bond in the amount stated on the front of this form must accompany this bid. Payment must be made by cash, cashier's or certified check, or by surety bond.
5. All bids must be delivered to the designated recipient not later than the time specified on the front of this form.
6. No bidder shall be interested in more than one bid as provided by City Code Section 57.302.
7. The right to reject any and all bids is reserved by the City.
8. The City reserves the right to waive any informalities or minor irregularities in connection with bids received.
9. All provisions of Chapter 57 of the City Code are applicable to any bid submitted or contract awarded pursuant thereto.
10. **Faithful Performance Bond.** The successful bidder will [ ] will not [X] be required to submit a faithful performance bond, in a form approved by the city attorney, in the amount of \_\_\_\_\_.
11. **Cash Discounts.** Cash discounts offered for payment in less than ten (10) days will not be considered as a basis of award. Cash discounts offered for payment in ten (10) or more days will be subtracted from the total bid price for the purposes of bid evaluation. Any cash discount offered by the successful bidder will be accepted by the City of Sacramento, whether or not it was considered as a basis of award.
12. Bids will be opened, in public, in the City Council Chambers, City Hall, 915 - Eye Street, Sacramento, California, at 10:15 a.m., May 12, 1981 (Bids must be submitted prior to 10:00 a.m.)
13. Within thirty (30) days after the bid opening a contract will be awarded by the City to the lowest responsible bidder, subject to the right of the city to reject all bids, as it may deem proper. The time for awarding a contract may be extended an additional thirty (30) days, at the sole discretion of the City, if required to evaluate bids or for such other purpose as the City may determine, unless the Bidder objects to such extension in writing with his bid. The "lowest responsible bidder" is defined as follows:

In addition to price in determining the lowest responsible bidder under the provisions of this chapter, consideration shall be given to: (i) the quality and performance of the supplies to be provided by the bidder; (ii) the ability, capacity and skill of the bidder to perform the contract or effectuate the transaction; (iii) the ability of the bidder to perform the contract or effectuate the transaction within the time specified, without delay; (iv) the character, integrity, reputation, judgement, experience and efficiency of the bidder; (v) the quality of bidder's performance on previous purchases by, or contracts with, the City; and (vi) the ability of the bidder to provide future maintenance, repair parts and services for the supplies provided. (Section 57.102)

In addition to the above considerations, the City will also consider which bids will result in receipt by the City of sales or use tax under the Provisions of Part 1.5 of Division 2 of the California Revenue and Taxation Code and Article III of Chapter 41 of the Sacramento City Code and shall deduct the amount of such sales or use tax which will be received from any such bid. (Ordinance No. 4064)

THE CITY CANNOT ACCEPT A BID FAILING TO COMPLY WITH ANY OF THE ABOVE REQUIREMENTS

#17

Vendors not wishing to bid this particular requirement are encouraged to return the bid package marked "no bid" with a brief statement explaining the reason for non-response: not interested at this time, not our field of manufacture/expertise, etc. This will enable us to maintain a current list of responsive bidders as well as verify receipt of the bid by your company.



#17

CITY OF SACRAMENTO  
SACRAMENTO, CALIFORNIA

BIDDING SHEET FOR DAIRY PRODUCTS

For furnishing to the City of Sacramento various quantities of dairy products for Camp Sacramento in accordance with the attached specifications.

Item Number	Quantity (more or less)	Description	Unit Price	Extension
1.	325 each	Milk, 6-gallon dispenser	\$ 12.339	\$ 4010.17
2.	100 each	Milk, 1/2-gallon	1.026	102.60
3.	50 each	Milk, low fat (2%), 1/2-gallon	.9765	48.83
4.	125 each	Chocolate drink, 6-gallon dispenser	14.031	1753.88
5.	50 each	Manufacturer's cream, 6-gallon dispenser	57.00	2850.00
6.	100 each	Whipped cream, instant whip dispensers	1.53	153.00
7.	50 each	Whipped cream, 1/2-pint	.7695	38.48
8.	50 each	Half and half, Grade "A," quart (fibre)	.936	46.80
9.	50 each	Buttermilk, 1/2-gallon (fibre)	.9405	47.03
10.	250 each	Yogurt, 1/2-pint	.3645	91.13
11.	75 each	Sour cream, 5-pound containers	4.55	341.25
12.	50 each	Cottage cheese, 5-pound containers	5.10	255.00
13.	3 each	Cheese, aged cheddar, 60-pound wheel	<del>120.00</del>	360.00
14.	20 each	Cheese, natural cheddar, 10-pound loaf	18.75	375.00
15.	70 each	Cheese, American processed, 5-pound loaf	9.60	672.00
16.	20 each	Cheese, Swiss processed, 5-pound loaf	9.90	198.00
17.	20 each	Blue cheese, 5-pound wheel	12.50	250.00
18.	10 each	Parmesan cheese, 5-pound grated	13.90	139.00
19.	5 each	Cultured dressing, 5-gallon container	19.1875	95.94
20.	20 each	Horseradish, quart	2.02	40.40
21.	30 each	French fries, 30-pound case	10.10	303.00
22.	30 each	Hash browns, 18-pound case	5.40	162.00
23.	20 each	Tater tots, 18-pound case	<del>8.22</del>	<del>164.40</del>
24.	300 pounds	Butter, Grade "A," chip	1.79	537.00
25.	6 each	Butter, bulk, 68-pound block	112.88	677.28
26.	10 each	Butter, 1/4 pound, 30-pound case	53.10	531.00
27.	20 each	Shortening, red label #50	31.47	629.40
28.	5 each	Shortening, green label #50	28.94	144.70
29.	11 each	Flavor fry, 30-pound container	24.37	268.07
30.	1,000 each	Fresh orange juice, quart (fibre)	.75	750.00

FILED

MAY 12 1981

By the  
Office of the City Clerk

BIDDING SHEET FOR DAIRY PRODUCTS - continued.

<u>Item Number</u>	<u>Quantity (more or less)</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extension</u>
31.	75 each	Grapefruit juice, quart	\$ <u>.9917</u>	\$ <u>66.88</u>
32.	167 each	Ice cream, standard 3-gallon container (34 containers for Camp Kitchen and 133 containers for Camp Store)	<u>10.71</u>	<u>1788.57</u>
33.	50 dozen	Novelties, small, 1-dozen	<u>1.38</u>	<u>69.00</u>
34.	25 dozen	Novelties, large, 1-dozen	<u>1.98</u>	<u>49.50</u>
35.	10 cases	Ice cream cones, 1,000 per case	<u>30.13</u>	<u>301.30</u>
			ESTIMATED TOTAL BID PRICE \$ <u>18310.61</u>	

Award

The City of Sacramento reserves the right to make an award on any item, group of items or in the aggregate to that/those responsible bidder(s) whose proposal(s) is/are most responsive to the needs of the City.

Prompt Payment Discount

Cash discount of 0 % for payment within \_\_\_\_\_ calendar days which will be computed from the date delivery is made or the date a proper invoice is received, whichever is later.

F.O.B. Destination: City of Sacramento  
 c/o Camp Kitchen and/or Camp Store  
 Twin Bridges  
 El Dorado County, CA 95735

FILED  
 MAY 12 1981  
 By the  
 Office of the City Clerk

BIDDER'S NAME:

Strause & Sons Dist James Strause

DO NOT DETACH THIS SHEET - SUBMIT ENTIRE BID PACKAGE AS YOUR PROPOSAL



#17

CITY OF SACRAMENTO  
SACRAMENTO, CALIFORNIA

SPECIFICATIONS FOR DAIRY PRODUCTS

For furnishing various dairy products to Camp Sacramento during the camp season which commences on June 1, 1981 and terminates on October 9, 1981.

All dairy products must be delivered strictly fresh in mechanically refrigerated trucks.

Fluid milk shall be delivered three <sup>2</sup>(3) times weekly in quantities as required. Milk furnished shall be Grade A pasteurized, homogenized. All other products to be delivered in quantities as and when required.

All bids to be on the basis of delivered F.O.B. Camp Kitchen or Camp Store, Camp Sacramento, El Dorado County, California. Items 1-26 and part of item 27 are to be delivered to the Camp Kitchen and part of item 27 and items 28-29 are to be delivered to the Camp Store.

Itemized signed delivery invoices acknowledging receipt of dairy products delivered will be required for all deliveries of dairy products made to Camp Sacramento.

It is to be understood that bidder will also have filed his bid with the State Department of Agriculture, Bureau of Milk Stabilization, in accordance with the requirements of the Agricultural Code of the State of California.

Quantities shown on the bidding sheet are approximate and are subject to increase or decrease as demands may require. Bidders are requested to insert their prices for each item in the spaces provided. Bidders are further requested to submit their applicable discount schedule and thrifty service conditions with their bid.



BID TO THE  
CITY OF SACRAMENTO, CALIFORNIA  
PURCHASING DIVISION

BIDS MUST BE RECEIVED BY THE  
CITY CLERK, ROOM 308, CITY HALL  
PRIOR TO 10:00 A.M., TUESDAY  
MAY 12, 1981

FOR: DAIRY PRODUCTS

BID NO: 349

Name of Bidder ADLOFF DIST. Telephone (916) 644-4052

Type of Business:  Corporation,  Co-partnership,  Individual doing business under his own name,  
 Individual doing business using a firm name.

Business Address: P.O. BOX 836 POLLOCK PINES CA. 95726  
Street City State Zip Code

To the City of Sacramento:  
The undersigned, as bidder, certifies that the only persons or parties interested in this bid as principals are those named herein as bidder; that this bid is made without collusion with any other person, firm, or corporation; that in submitting this bid he has examined the "General Conditions and Instructions to Bidders" and the specifications; that he proposes and agrees if this bid is accepted, he will execute and fully perform the contract for which bids are called; that he will perform all the work and / or furnish all the materials specified in the contract, in the manner and time therein prescribed, and according to the requirements as therein set forth; and that he will take in full payment therefor, the prices set forth in the attached schedule.

LAWRENCE A. ADLOFF / OWNER OPERATOR Lawrence A. Adloff  
Typed or Printed Name and Title Signature

Address (If different than above business address)

**PLEASE READ CAREFULLY BEFORE SIGNING**  
To be signed by authorized corporate officer or partner or individual submitting the bid. If bidder is: (Example)  
1. An individual using a firm name, sign: "John Doe an individual doing business as Blank Company."  
2. An individual doing business under his own name, sign: your own name only.  
3. A co-partnership, sign: "John Doe and Richard Roe, co-partners doing business as Blank Co., By John Doe, co-partner."  
4. A corporation, sign: "Blank Company, by John Doe, secretary," (or other title).

**FOR CITY USE ONLY**

Bid was opened on above date and at prescribed place.

Bid bond required  No  Yes Amount \_\_\_\_\_

Received:  Cash  Cashiers or Certified Check  Surety Bond

LORRAINE MAGANA  
City Clerk/Purchasing Agent

Approved as to form and legality  
\_\_\_\_\_  
City Attorney

FILED  
MAY 12 1981  
By the  
Office of the City Clerk

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THE CITY CANNOT ACCEPT A BID FAILING TO COMPLY WITH ANY OF THE ABOVE REQUIREMENTS

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#17

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SACRAMENTO, CALIFORNIA

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2.	100 each	Milk, 1/2-gallon	.99	99.00
3.	50 each	Milk, low fat (2%), 1/2-gallon	.95	47.75
4.	125 each	Chocolate drink, 6-gallon dispenser	14.38	1,797.50
5.	50 each	Manufacturer's cream, 6-gallon dispenser	51.80	2,590.00
6.	100 each	Whipped cream, instant whip dispensers	1.46	146.00
7.	50 each	Whipped cream, 1/2-pint	.75	37.80
8.	50 each	Half and half, Grade "A," quart (fibre)	.95	47.50
9.	50 each	Buttermilk, 1/2-gallon (fibre)	.93	46.50
10.	250 each	Yogurt, 1/2-pint	.355	88.75
11.	75 each	Sour cream, 5-pound containers	4.41	330.75
12.	50 each	Cottage cheese, 5-pound containers	4.80	240.00
13.	3 each	Cheese, aged cheddar, 60-pound wheel	118.80	356.40
14.	20 each	Cheese, natural cheddar, 10-pound loaf	18.50	370.00
15.	70 each	Cheese, American processed, 5-pound loaf	9.85	689.50
16.	20 each	Cheese, Swiss processed, 5-pound loaf	9.85	197.00
17.	20 each	Blue cheese, 5-pound wheel	11.75	235.00
18.	10 each	Parmesan cheese, 5-pound grated	13.98	139.80
19.	5 each	Cultured dressing, 5-gallon container	18.98	94.90
20.	20 each	Horseradish, quart	1.98	39.60
21.	30 each	French fries, 30-pound case	10.10	303.00
22.	30 each	Hash browns, 18-pound case	5.72	171.60
23.	20 each	Tater tots, 18-pound case	8.21	164.20
24.	300 pounds	Butter, Grade "A," chip	1.796	538.80
25.	6 each	Butter, bulk, 68-pound block	114.92	689.52
26.	10 each	Butter, 1/4 pound, 30-pound case	52.80	528.00
27.	20 each	Shortening, red label #50	32.50	650.00
28.	5 each	Shortening, green label #50	28.90	144.50
29.	11 each	Flavor fry, 30-pound container	25.30	278.30
30.	1,000 each	Fresh orange juice, quart (fibre)	.70	700.00

FED

MAY 12 1981

By the  
Office of the City Clerk

BIDDING SHEET FOR DAIRY PRODUCTS - continued

<u>Item Number</u>	<u>Quantity (more or less)</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extension</u>
31.	75 each	Grapefruit juice, quart	\$ <u>.71</u>	\$ <u>53.25</u>
32.	167 each	Ice cream, standard 3-gallon container (34 containers for Camp Kitchen and 133 containers for Camp Store)	<u>10.38</u>	<u>1,733.46</u>
33.	50 dozen	Novelties, small, 1-dozen	<u>1.41</u>	<u>70.50</u>
34.	25 dozen	Novelties, large, 1-dozen	<u>2.05</u>	<u>51.25</u>
35.	10 cases	Ice cream cones, 1,000 per case	<u>26.70</u>	<u>267.00</u>
				<del>17,957.38</del> <b>ESTIMATED TOTAL BID PRICE \$ <u>17,939.38</u></b>

Award

The City of Sacramento reserves the right to make an award on any item, group of items or in the aggregate to that/those responsible bidder(s) whose proposal(s) is/are most responsive to the needs of the City.

Prompt Payment Discount

Cash discount of ~~0~~ % for payment within \_\_\_\_\_ calendar days which will be computed from the date delivery is made or the date a proper invoice is received, whichever is later.

F.O.B. Destination: City of Sacramento  
 c/o Camp Kitchen and/or Camp Store  
 Twin Bridges  
 El Dorado County, CA 95735

FILED  
 MAY 12 1981  
 By the  
 Office of the City Clerk

BIDDER'S NAME: ADLOFF DIST. Lawrence G. Adloff

DO NOT DETACH THIS SHEET - SUBMIT ENTIRE BID PACKAGE AS YOUR PROPOSAL



CITY OF SACRAMENTO  
SACRAMENTO, CALIFORNIA

SPECIFICATIONS FOR DAIRY PRODUCTS

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Office of the State  
Attorney

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