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APPROVED
BY THE CITY COUNCIL

OCT 28 1986

OFFICE OF THE
CITY CLERK

DEPARTMENT OF
GENERAL SERVICES

CITY OF SACRAMENTO
CALIFORNIA

5730 24TH STREET
BUILDING FOUR
SACRAMENTO, CA
95822-3699

OFFICE OF THE DIRECTOR

October 16, 1986
SS:Admin:FM:SA:bb

916-449-5548

City Council
Sacramento, California

CITY MANAGER'S OFFICE
RECEIVED
OCT 21 1986

DIVISIONS:

COMMUNICATIONS
FACILITY MANAGEMENT
FLEET MANAGEMENT
RISK MANAGEMENT
AND INSURANCE
SUPPORT SERVICES

Honorable Members in Session:

SUBJECT: Recommendation of Award

SUMMARY

Attached is a tabulation of sealed proposals received by the City Clerk for furnishing equipment in accordance with specifications adopted by the City Council.

RECOMMENDATION

It is recommended that the City Council accept the lowest responsive and responsible proposals submitted as follows:

<u>Bid No.</u>	<u>Bidder</u>	<u>Items Awarded</u>	<u>Contract Amount</u>
1008 - Various quantities and types of Grounds-keeping Equipment (Attachment #1)	Adco Equipment Inc. 3455 San Gabriel River Pky. Pico Rivera, CA 90660	2 and 4	\$ 693.25
1008 - Various quantities and types of Grounds-keeping Equipment (Attachment #1)	Duke Equipment & Irrigation 2344 Auburn Blvd. Sacramento, CA 95821	7 and 9	\$ 703.84
1008 - Various quantities and types of Grounds-keeping Equipment (Attachment #1)	Bishop Company P. O. Box 870 Whittier, CA 90802	5 and 8	\$3,675.70
1008 - Various quantities and types of Grounds-keeping Equipment (Attachment #1)	Impossible Equipment P. O. Box 1016 West Sacramento, CA 95691	1, 6 and 10	\$1,688.94

City Council

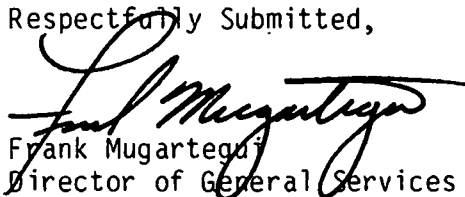
-2-

October 28, 1986

1004 - Service Bodies for LWB, Chevrolet C-10s and Ford Rangers (Attachment #2)	T & N Mfg. & Sales 6925 Luther Drive Sacramento, CA 95823	All	\$22,000.00
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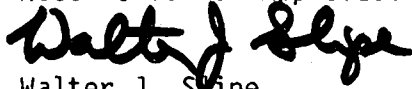
Sufficient funds are available to award the contracts.

Respectfully Submitted,



Frank Mugartegui
Director of General Services

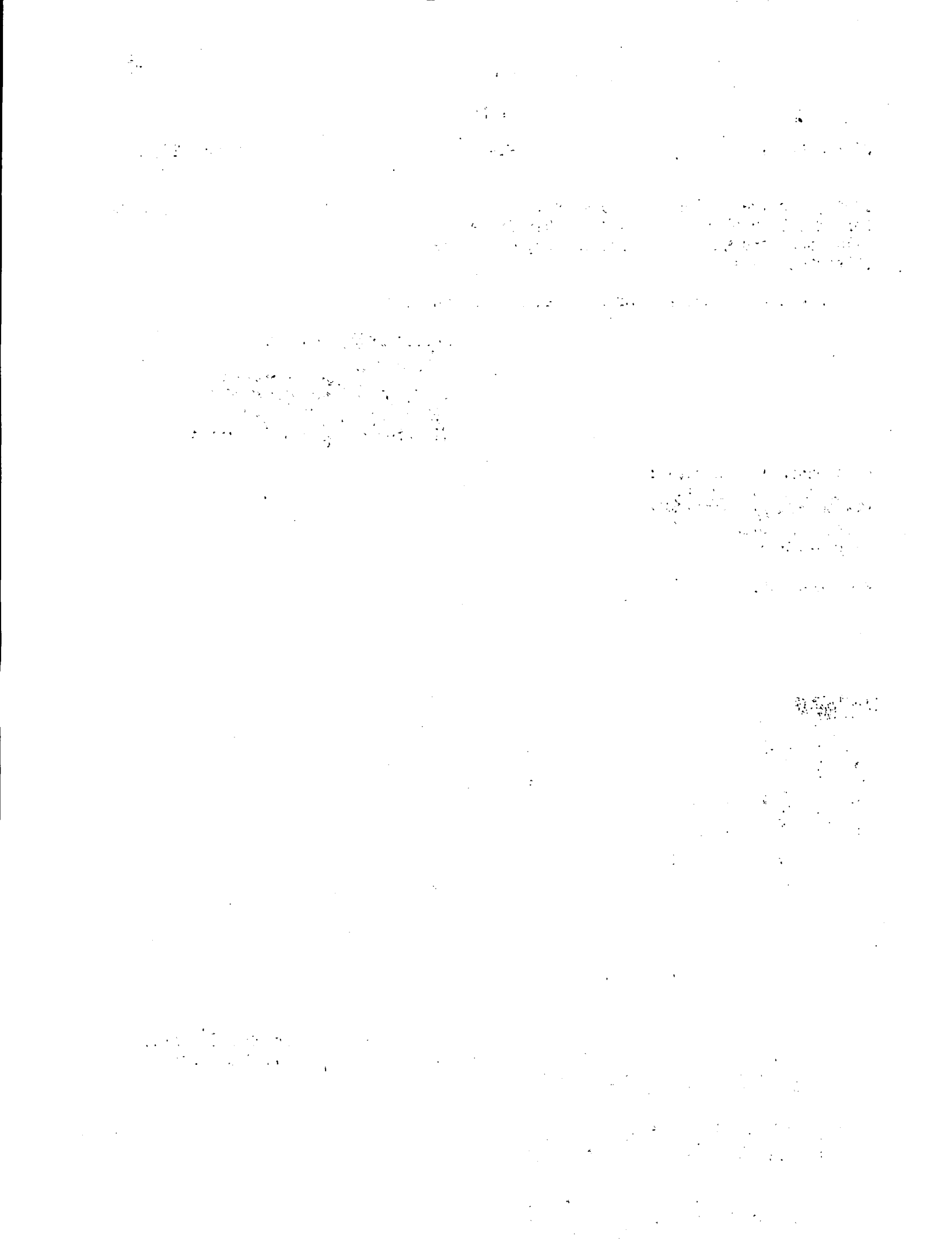
Recommendation Approved:



Walter J. Sipe
City Manager

2 Attachments

October 28, 1986
All Districts



ATTACHMENT #1

BID NO. 1008 - GROUNDSKEEPING EQUIPMENT

4

Bidder	Item #1	Item #2	Item #4	Item #5	Item #6	Item #7	Item #8	Item #9	Item #10
Adco Equipment Inc.	No Bid	<u>\$190.15</u>	<u>\$273.71</u>	\$300.00	\$181.90	No Bid	No Bid	\$287.46	\$237.95
Larry's Saw & Mower	\$603.70	\$336.33	\$336.33	\$284.40	\$241.45	\$510.36	\$288.15	\$293.20	\$241.45
Bee Tee	\$779.95	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
H. V. Carter	\$735.00	\$309.00	\$199.00	\$255.00	\$195.00	\$545.00	\$282.50	\$145.00	\$255.00
Bliss Power Lawn Equip. Co.	\$557.96	\$296.10	\$350.96	\$299.95	No Bid	No Bid	\$310.50	\$305.96	No Bid
Capital City Lawn & Power Equipment	\$583.48	\$331.45	\$331.45	\$296.95	\$229.45	\$492.95	\$276.00	\$288.95	\$237.95
Duke Equip. & Irrig. Inc.	No Bid	\$256.00	\$320.00	\$264.00	No Bid	<u>\$448.00</u>	\$294.00	<u>\$216.00</u>	No Bid
Bishop Co.	\$830.40	\$261.00	\$319.52	<u>\$249.50</u>	\$224.20	\$603.60	<u>\$246.33</u>	\$279.13	\$222.15
Impossible Equip. Co., Inc.	<u>\$456.75</u>	\$163.96	\$284.96	\$269.96	<u>\$169.96</u>	No Bid	No Bid	\$284.96	<u>\$169.96</u>
Bar Hein Co.	\$650.00	\$295.00	\$349.95	\$319.95	\$269.95	\$519.95	\$305.00	\$299.95	\$269.95

ITEM #3 WAS CANCELLED.

Award of Contract To: Adco Equipment Inc.
 P. O. Box 2100
 City of Industry, CA 91746

Duke Equip. & Irrig. Inc.
 2344 Auburn Blvd.
 Sacramento, CA 95615

Bishop Co.
 P. O. Box 870
 Whittier, CA 96080

Impossible Equip. Co.
 1880 Enterprise Blvd.
 West Sacramento, CA

Amount of Contract: \$693.25

\$703.84

\$3,675.70

\$1,688.94

Total Amount of All Contracts: \$6,761.73

Original Estimated Cost: \$11,000.00

User: Parks & Community Services Department

Due Date: October 7, 1986

APPROVED
 BY THE CITY COUNCIL

OCT 28 1986

OFFICE OF THE
 CITY CLERK

1. The first part of the document discusses the importance of maintaining accurate records of all transactions. It emphasizes that every entry should be supported by a valid receipt or invoice.

2. The second part details the various methods used to collect and analyze data. It includes a section on statistical analysis, which involves identifying trends and patterns in the data.

3. The third part focuses on the implementation of quality control measures. It describes how to set up a system to monitor and improve the quality of the work.

4. The fourth part discusses the role of technology in modern business operations. It highlights the benefits of using software tools for data management and communication.

5. The fifth part covers the importance of customer service and how it can be used to build a loyal customer base. It provides tips on how to handle customer complaints effectively.

6. The sixth part discusses the financial aspects of the business, including budgeting and financial reporting. It explains how to track expenses and generate profit.

7. The seventh part covers the legal and regulatory requirements that businesses must comply with. It provides an overview of the most common laws and regulations.

8. The eighth part discusses the importance of human resources and how to attract and retain top talent. It provides strategies for recruitment and employee development.

9. The ninth part covers the marketing and sales aspects of the business. It discusses various marketing channels and sales techniques.

10. The tenth part discusses the overall management of the business, including strategic planning and decision-making. It provides a framework for setting goals and achieving them.

In conclusion, this document provides a comprehensive overview of the key areas of business management. It is intended to serve as a guide for entrepreneurs and business owners who are looking to improve their operations and achieve long-term success.

The information presented here is based on current best practices and industry standards. It is important to stay up-to-date on the latest developments in each of these areas to remain competitive in the market.

We hope that this document has been helpful and that it provides you with the knowledge and tools you need to succeed in your business.

Sincerely,
 [Name]
 [Title]

ATTACHMENT #2

BID NO. 1004 - SERVICE BODIES FOR LWB, CHEVROLET C-10s AND FORD RANGERS

<u>Bidder</u>	<u>Total</u>	<u>Trade-in</u>	<u>Total less Trade</u>
T & N Mfg. & Sales	\$19,674.00	<3,475.00>	\$16,109.00
Heil Equipment	\$20,125.00	<1,200.00>	\$18,735.75
Mobile Hydraulic	\$22,101.00	<1,800.00>	\$20,199.50
Utility Body	\$26,944.00	<1,200.00>	\$24,456.80
River City Truck Equip.	\$22,441.00	<1,800.00>	\$20,434.59

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OCT 28 1986

**OFFICE OF THE
CITY CLERK**

Total Award of Contract To: T & N Mfg. & Sales
6925 Luther Drive
Sacramento, CA 95823

Total Amount of Contract: \$22,000.00*

Original Estimated Cost: \$22,000.00

User: Fleet Management

Due Date: October 7, 1986

*Contract issued for this amount as compared to bid amount of \$19,674.00 because quantities in bid are estimates only and subject to increase.

THE UNIVERSITY OF CHICAGO

1950	1951	1952	1953
1954	1955	1956	1957
1958	1959	1960	1961
1962	1963	1964	1965
1966	1967	1968	1969
1970	1971	1972	1973
1974	1975	1976	1977
1978	1979	1980	1981
1982	1983	1984	1985
1986	1987	1988	1989
1990	1991	1992	1993
1994	1995	1996	1997
1998	1999	2000	2001
2002	2003	2004	2005
2006	2007	2008	2009
2010	2011	2012	2013
2014	2015	2016	2017
2018	2019	2020	2021
2022	2023	2024	2025

THE UNIVERSITY OF CHICAGO

1950

1951

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November 3, 1986

Adco Equipment Inc.
3455 San Gabriel River Pky.
Pico Rivera, CA 90660

Dear Gentlemen:

On October 28, 1986, the Sacramento City Council accepted your bid in the amount of \$693.25 for Items 2 and 4, Bid No. 1008 - various quantities and types of groundskeeping equipment.

The City Support Services Administrator will contact you concerning the necessary contract.

Sincerely,

Janice Beaman
Deputy City Clerk

JB/dah/4

November 3, 1986

Duke Equipment & Irrigation
2344 Auburn Blvd.
Sacramento, CA 95821

Dear Gentlemen:

On October 28, 1986, the Sacramento City Council accepted your bid in the amount of \$703.84 for Items 7 and 9, Bid No. 1008 - various quantities and types of groundskeeping equipment.

The City Support Services Administrator will contact you concerning the necessary contract.

Sincerely,

Janice Beaman
Deputy City Clerk

JB/dah/4

November 3, 1986

Bishop Company
P. O. Box 870
Whittier, CA 90802

Dear Gentlemen:

On October 28, 1986, the Sacramento City Council accepted your bid in the amount of \$3,675.70 for Items 5 and 8, Bid No. 1008 - various quantities and types of groundskeeping equipment.

The City Support Services Administrator will contact you concerning the necessary contract.

Sincerely,

Janice Beaman
Deputy City Clerk

JB/dah/4

November 3, 1986

Impossible Equipment
P. O. Box 1016
West Sacramento, CA 95691

Dear Gentlemen:

On October 28, 1986, the Sacramento City Council accepted your bid in the amount of \$1,688.94 for Items 1, 6 and 10, Bid No. 1008 - various quantities and types of Groundskeeping Equipment.

The City Support Services Administrator will contact you concerning the necessary contract.

Sincerely,

Janice Beaman
Deputy City Clerk

JB/dah/4

November 3, 1986

T & N Mfg. & Sales
6925 Luther Drive
Sacramento, CA 95823

Dear Gentlemen:

On October 28, 1986, the Sacramento City Council accepted your bid in the amount of \$22,000.00 for Bid No. 1004 - service bodies for LWB, Chevrolet C-10s and Ford Rangers.

The City Support Services Administrator will contact you concerning the necessary contract.

Sincerely,

Janice Beaman
Deputy City Clerk

JB/dah/4

November 5, 1986

Mobile Hydraulic Equipment, Inc.
724 Harbor Blvd.
West Sacramento, CA 95691

Gentlemen:

This is to inform you that you were not the successful bidder for Bid No. 1004 - service bodies for LWB, Chevrolet C-10s and Ford Rangers. The said bid having been awarded by the City Council at the regular meeting of October 28, 1986 to T & N Manufacturing & Sales in the amount of \$22,000.00.

No bid security was required on the above bid.

Sincerely,

Lorraine Magana
City Clerk

LM/dbp/4B

November 5, 1986

Utility Body Company
901 Gilman Street
Berkeley, CA 94710

Gentlemen:

This is to inform you that you were not the successful bidder for Bid No. 1004 - service bodies for LWB, Chevrolet C-10s and Ford Rangers. The said bid having been awarded by the City Council at the regular meeting of October 28, 1986 to T & N Manufacturing & Sales in the amount of \$22,000.00.

No bid security was required on the above bid.

Sincerely,

Lorraine Magana
City Clerk

LM/dbp/4B

November 5, 1986

Heil Equipment Company
P.O. Box 1270
Dixon, CA 95620

Gentlemen:

This is to inform you that you were not the successful bidder for Bid No. 1004 - service bodies for LWB, Chevrolet C-10s and Ford Rangers. The said bid having been awarded by the City Council at the regular meeting of October 28, 1986 to T & N Manufacturing & Sales in the amount of \$22,000.00.

No bid security was required on the above bid.

Sincerely,

Lorraine Magana
City Clerk

LM/dbp/4B

November 5, 1986

River City Truck Equipment Inc.
3951 Deeble Street
Sacramento, CA 95820

Gentlemen:

This is to inform you that you were not the successful bidder for Bid No. 1004 - service bodies for LWB, Chevrolet C-10s and Ford Rangers. The said bid having been awarded by the City Council at the regular meeting of October 28, 1986 to T & N Manufacturing & Sales in the amount of \$22,000.00.

No bid security was required on the above bid.

Sincerely,

Lorraine Magana
City Clerk

LM/dbp/4B

November 5, 1986

Larry's Saw & Mower, Inc.
7328 Auburn Blvd.
Citrus Heights, CA 95610

Gentlemen:

This is to inform you that you were not the successful bidder for Bid No. 1008 - various quantities and types of groundskeeping equipment. The said bid having been awarded by the City Council at the regular meeting of October 28, 1986 and split in the following manner:

Adco Equipment, items 2 and 4, in the amount of \$693.25;

Duke Equipment and Irrigation, items 7 and 9, in the amount of \$703.84;

Bishop Company, items 5 and 8, in the amount of \$3,675.70;

Impossible Equipment, items 1, 6, and 10, in the amount of \$1,688.94.

No bid security was required on the above bid.

Sincerely,

Lorraine Magana
City Clerk

LM/dbp/4A

November 5, 1986

Bar-Hein Tractor Co.
1551 Fulton Avenue
Sacramento, CA 95825

Gentlemen:

This is to inform you that you were not the successful bidder for Bid No. 1008 - various quantities and types of groundskeeping equipment. The said bid having been awarded by the City Council at the regular meeting of October 28, 1986 and split in the following manner:

Adco Equipment, items 2 and 4, in the amount of \$693.25;

Duke Equipment and Irrigation, items 7 and 9, in the amount of \$703.84;

Bishop Company, items 5 and 8, in the amount of \$3,675.70;

Impossible Equipment, items 1, 6, and 10, in the amount of \$1,688.94.

No bid security was required on the above bid.

Sincerely,

Lorraine Magana
City Clerk

LM/dbp/4A

November 5, 1986

Capital City Lawn & Power Equipment
2940 Freeport Blvd.
Sacramento, CA 95818

Gentlemen:

This is to inform you that you were not the successful bidder for Bid No. 1008 - various quantities and types of groundskeeping equipment. The said bid having been awarded by the City Council at the regular meeting of October 28, 1986 and split in the following manner:

Adco Equipment, items 2 and 4, in the amount of \$693.25;

Duke Equipment and Irrigation, items 7 and 9, in the amount of \$703.84;

Bishop Company, items 5 and 8, in the amount of \$3,675.70;

Impossible Equipment, items 1, 6, and 10, in the amount of \$1,688.94.

No bid security was required on the above bid.

Sincerely,

Lorraine Magana
City Clerk

LM/dbp/4A

November 5, 1986

Bliss Power Lawn Equipment Co.
101 Commerce Circle
Sacramento, CA 95815

Gentlemen:

This is to inform you that you were not the successful bidder for Bid No. 1008 - various quantities and types of groundskeeping equipment. The said bid having been awarded by the City Council at the regular meeting of October 28, 1986 and split in the following manner:

Adco Equipment, items 2 and 4, in the amount of \$693.25;

Duke Equipment and Irrigation, items 7 and 9, in the amount of \$703.84;

Bishop Company, items 5 and 8, in the amount of \$3,675.70;

Impossible Equipment, items 1, 6, and 10, in the amount of \$1,688.94.

No bid security was required on the above bid.

Sincerely,

Lorraine Magana
City Clerk

LM/dbp/4A

November 5, 1986

Bee Tee Engin Sales
21075 Alexander Court-Unit H
P.O. Box 3037
Hayward, CA 94540

Gentlemen:

This is to inform you that you were not the successful bidder for Bid No. 1008 - various quantities and types of groundskeeping equipment. The said bid having been awarded by the City Council at the regular meeting of October 28, 1986 and split in the following manner:

Adco Equipment, items 2 and 4, in the amount of \$693.25;

Duke Equipment and Irrigation, items 7 and 9, in the amount of \$703.84;

Bishop Company, items 5 and 8, in the amount of \$3,675.70;

Impossible Equipment, items 1, 6, and 10, in the amount of \$1,688.94.

No bid security was required on the above bid.

Sincerely,

Lorraine Magana
City Clerk

LM/dbp/4A

November 5, 1986

M.V. Carter Co. Inc.
1700 E. 14th Street
Oakland, CA 94604

Gentlemen:

This is to inform you that you were not the successful bidder for Bid No. 1008 - various quantities and types of groundskeeping equipment. The said bid having been awarded by the City Council at the regular meeting of October 28, 1986 and split in the following manner:

Adco Equipment, items 2 and 4, in the amount of \$693.25;

Duke Equipment and Irrigation, items 7 and 9, in the amount of \$703.84;

Bishop Company, items 5 and 8, in the amount of \$3,675.70;

Impossible Equipment, items 1, 6, and 10, in the amount of \$1,688.94.

No bid security was required on the above bid.

Sincerely,

Lorraine Magana
City Clerk

LM/dbp/4A

10-28-86 #4

October 20, 1986

The Bob Randick Co., Inc.
1740 Leslie Street
P.O. Box 5048
San Mateo, CA 94402

Gentlemen:

Enclosed please find your bid proposal for Bid No. 1008.

Your bid was not received in this office prior to the deadline of October 7, 1986 at 10:30 a.m. Please note the time and date of October 8, 1986, 4:08 p.m., stamped on your bid envelope which has not been opened.

Sincerely,

Lorraine Magana
City Clerk

LM/dbp

Enclosure: Your unopened bid envelope.

1. The first part of the document is a list of names and addresses of the members of the committee.

2. The second part of the document is a list of the names and addresses of the members of the committee who have been elected to the office of chairman.

3. The third part of the document is a list of the names and addresses of the members of the committee who have been elected to the office of secretary.

4. The fourth part of the document is a list of the names and addresses of the members of the committee who have been elected to the office of treasurer.

5. The fifth part of the document is a list of the names and addresses of the members of the committee who have been elected to the office of clerk.

6. The sixth part of the document is a list of the names and addresses of the members of the committee who have been elected to the office of reporter.

7. The seventh part of the document is a list of the names and addresses of the members of the committee who have been elected to the office of auditor.

8. The eighth part of the document is a list of the names and addresses of the members of the committee who have been elected to the office of assessor.

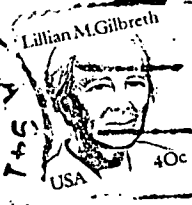
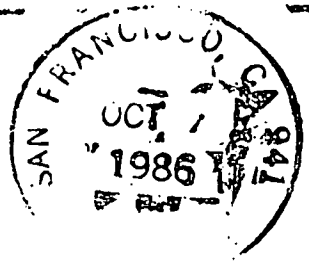
THE BOB RANDICK CO. INC.

Distributors - FARM, GARDEN and LAWN EQUIPMENT

1740 LESLIE STREET OR P.O. BOX 5048

SAN MATEO, CALIFORNIA 94402

CA 941



Printed Matter

City Clerk
Late

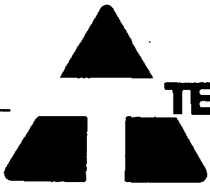
UNACCEPTABLE BID
THIS BID SUBMITTED
AFTER THE ESTABLISHED
DEADLINE OF 10:30 A.M.
TIME: 4:08 p.m.
DATE: 10-8-86
EMP. INITIALS DP
OFFICE OF THE
CITY CLERK

SACRAMENTO CITY COUNCIL
c/o City Clerk, Room 203
City Hall, 915 I Street
Sacramento, CA 95814

BID #1008 - due 10:30 AM - 10/7/86

CITY CLERKS OFFICE
CITY OF SACRAMENTO

OCT 8 4 08 PM '86



TEICHERT CONSTRUCTION

RECEIVED
CLERKS OFFICE
CITY OF SACRAMENTO

Corporate Office
3500 American River Drive
P.O. Box 15002
Sacramento, Calif. 95813
(916) 484-3011

AUG 7 4 19 PM '86

City Clerk

August 5, 1986

MEMORANDUM TO AGENCIES

FROM: TEICHERT CONSTRUCTION

For your information and files enclosed is a certified copy, signed and dated August 5, 1986, of a Resolution passed and adopted July 17, 1986 by the Board of Directors of A. Teichert & Son, Inc., listing personnel authorized to execute bids and contracts on behalf of Teichert Construction.

This Resolution supersedes all previous Resolutions.

If you have any questions regarding the foregoing or require additional copies, please contact Walter Milhous, Manager of Construction Marketing/Administration (916) 484-3273.

/ep
Encl.

RECEIVED

AUG 7 1986

PUBLIC WORKS
ADMINISTRATION

I, DOROTHY L. WORK, Secretary of A. TEICHERT & SON, INC., a California Corporation, which does business under the fictitious names of TEICHERT CONSTRUCTION and TEICHERT AGGREGATES as well as under its own name, certify that the following is a true and correct copy of a resolution unanimously passed and adopted by the Board of Directors of this corporation at a meeting held on July 17, 1986:

RESOLVED, That

either	HENRY TEICHERT	Chairman of the Board
or	LOUIS V. RIGGS	President and Chief Executive Officer
or	CHARLES M. ALEXANDER	Executive Vice President and Chief Operating Officer
and		
either	NORMAN E. EILERT	Vice President-Chief Financial Officer and Assistant Secretary
or	RICHARD P. CHILDS	Vice President and Assistant Secretary
or	DOROTHY L. WORK	Secretary
or	ROBERT H. HAMEL	Assistant Secretary

acting in combination, are authorized on behalf of this corporation and in its name or in any of the fictitious names under which this corporation does business, to sign, seal, acknowledge, verify and deliver deeds, deeds of trust, mortgages, pledges, transfers, promissory notes, and any other documents and instruments relating to the business and properties, real and personal, of this corporation;

RESOLVED FURTHER, That the following officers of this corporation:

Henry Teichert	Chairman of the Board
Louis V. Riggs	President and Chief Executive Officer
Charles M. Alexander	Executive Vice President and Chief Operating Officer
Norman E. Eilert	Vice President-Chief Financial Officer and Assistant Secretary
Bruce T. Johnston	Vice President
Richard P. Childs	Vice President and Assistant Secretary
Edward H. Feenstra	Vice President
Allen J. Mercer	Vice President
Marc O. Fosgate	Vice President
Dorothy L. Work	Secretary
Robert H. Hamel	Assistant Secretary
Kenneth J. McCurdy	Assistant Secretary

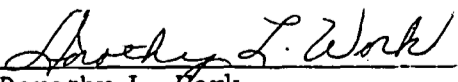
are authorized, acting alone or in any combination, on behalf of this corporation and in its name or in any of the fictitious names under which this corporation does business, to execute and deliver proposals, bids, contracts, and agreements for construction work; and to do all other acts of a business nature that this corporation is empowered to do by law;

RESOLVED FURTHER, That the following employees of this corporation:

Carl F. Bauer	Department Manager
Robert F. Massa	Manager of District Operations
Glenn V. Waters	District Manager
Donald L. Sawyer	District Manager
John B. Sandman	District Manager

are designated as attorneys in fact of this corporation with full authority to execute proposals, bids, contracts, and agreements for construction work.

DATED: AUG 5 1986



Dorothy L. Work
Secretary of A. Teichert & Son, Inc.