



# CITY OF SACRAMENTO

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DEPARTMENT OF GENERAL SERVICES  
SUPPORT SERVICES DIVISION  
5730 24TH STREET  
BUILDING 4  
SACRAMENTO, CA 95822-3699  
TELEPHONE (916) 449-5551

HOWARD F. ISHIDA  
ADMINISTRATOR

February 23, 1983

City Council  
Sacramento, California

Honorable Members in Session:

SUBJECT: Recommendation of Award

CITY MANAGER'S OFFICE  
**RECEIVED**  
FEB 24 1983

## SUMMARY

Attached is a tabulation of sealed proposals received by the City Clerk for furnishing equipment in accordance with specifications adopted by the City Council.

## RECOMMENDATION

It is recommended that the City Council accept the lowest responsive and responsible proposal submitted as follows:

<u>Bid No.</u>	<u>Bidder</u>	<u>Items Awarded</u>	<u>Contract Amount</u>
543 - 2 each Tilt cab truck with 24 cubic yard automated side loading refuse compactor (Attachment 1)	Heil Equipment Company 8540 Thys Court Sacramento, CA 95828 <u>P. O. #05289</u>	All Alternate No. 1	\$154,090.08

**APPROVED**  
BY THE CITY COUNCIL

Sufficient funds are available to award the contract.

MAR - 1 1983

Respectfully Submitted,  
OFFICE OF THE  
CITY CLERK

*Howard F. Ishida*  
Howard F. Ishida  
Support Services Administrator

Recommendation Approved:

*Walter J. Slipes*  
Walter J. Slipes, City Manager

HFI:jc  
1 Attachment

March 1, 1983  
All Districts

ATTACHMENT 1  
 BID NO. 543 - TWO (2) EACH TILT CAB TRUCKS WITH  
 24 CUBIC YARD AUTOMATED SIDE LOADING REFUSE COMPACTOR

	<u>Rolpak</u>	<u>Primary Bid</u>	<u>Heil Equipment Company</u> <u>Alternate #1</u>	<u>Alternate #2</u>	<u>EMCO Manufacturing</u>
Manufacturer					
Cab and Chassis	IHC 1950-B	IHC 1950-B	GMC/Eagle Cab	American LaFrance	IHC 1950-B
Refuse Compactor	Rolpak	Heil #7000	Heil #7000	Heil #7000	EMCO #RC25DR
Price for Two (2) Units	\$142,622.00	\$146,986.00	\$145,368.00	\$188,982.00	\$130,176.00*
6% Sales Tax	8,557.32	8,819.16	8,722.08	11,338.92	
Less:					
Prompt Payment Discount	0.00	389.51	385.22	500.80	
1% Local Preference	0.00	1,558.05	1,540.90	2,003.20	
Total Cost	\$151,179.32	\$153,857.60	\$152,163.96	\$197,816.92	
Delivery	90-150 days	180-190 days	80-90 days	80-90 days	
Credit for Early Delivery**	0.00	0.00	2,190.00	0.00	
Total Cost Award Factor	\$151,179.32	\$153,857.60	<u>\$149,973.96</u>	\$197,816.92	

\* Since the refuse compactor this bidder proposes to furnish does not meet specifications, this bidder must be considered non-responsive.

\*\* Upon delivery of these vehicles, the Waste Removal Division will be able to provide refuse services in designated areas with a reduction in personnel from three to one; thus creating salary savings of \$219 per crew per day. Based upon the earliest specified delivery, there would be a minimum savings of \$2,190 (based upon 10 days earlier delivery) and the practical utilization of the leased containers (\$110 per day) currently in inventory. Presently, International Harvester Company is on strike and further anticipates the closing of their factory for modifications during the months of May and June.

Total Award of Contract: \$154,090.08

Estimated Cost: \$175,000.00

User: Fleet Management/Waste Removal Divisions

Due Date: January 11, 1983

March 2, 1983

Heil Equipment Company  
8540 Thys Court  
Sacramento, CA 95828  
P.O. # 05289

Dear Gentlemen:

On March 1, 1983, the Sacramento City Council accepted your bid in the amount of \$154,090.08 for Bid # 543 - 2 each Tilt cab truck with 24 cubic yard automated side loading refuse compactor.

The City Support Services Administrator will contact you concerning the necessary contract.

Sincerely,

Lorraine Magana  
City Clerk

LM/emm/30  
cc: Support Services Division

March 7, 1983

EMCO  
P.O. Drawer 1210  
Plainview Texas 79072

Gentlemen:

This is to inform you that you were not the successful bidder for Bid No. 543 - Two Tilt Cab Trucks with 24 cubic yard automated side loading refuse compactor. The said bid having been awarded by the City Council at the regular meeting of March 1, 1983 to Heil Equipment Company in the amount of \$154,090.08.

No bid security was required on the above bid.

Sincerely,

Lorraine Magana  
City Clerk

LM/mlt/30

March 7, 1983

Rolpak  
3401 Investment Blvd., Ste 201  
Hayward CA 94545

Gentlemen:

This is to inform you that you were not the successful bidder for Bid No. 543 - Two Tilt Cab Trucks with 24 cubic yard automated side loading refuse compactor. The said bid having been awarded by the City Council at the regular meeting of March 1, 1983 to Heil Equipment Company in the amount of \$154,090.08.

No bid security was required on the above bid.

Sincerely,

Lorraine Magana  
City Clerk

LM/mlt/30