

DEPARTMENT OF  
FINANCE

CITY OF SACRAMENTO  
CALIFORNIA

5730 24TH STREET  
BUILDING FOUR  
SACRAMENTO, CA  
95822-3699

PROCUREMENT SERVICES DIVISION

November 17, 2004  
PS:Admin:04-63:CS:MR:rf

PH 916-433-6240  
FAX 916-399-0263

City Council  
Sacramento, California

Honorable Members in Session:

**SUBJECT: ADOPTION OF SPECIFICATIONS AND AWARD OF BID NO. 1933 FOR ORNAMENTAL DECORATIVE STREETLIGHT ASSEMBLIES IN A TOTAL AMOUNT NOT TO EXCEED \$1,000,000.00 PER CONTRACT YEAR**

**LOCATION AND COUNCIL DISTRICT: D-ALL**

**RECOMMENDATION:**

Staff recommends that the City Council adopt specifications of Bid No. 1933 and accept the lowest responsible bid received in response to Procurement's solicitation for Ornamental Decorative Streetlight Assemblies. It is recommended that a contract for the assemblies be awarded to Graybar Electric Co., in an amount not to exceed \$1,000,000.00 per contract year.

**CONTACT PERSONS:** Eric Yap, Senior Electrical Engineer, 808-5641  
Marc Robles, Buyer II, Procurement Services, 808-6343

**FOR COUNCIL MEETING:** December 7, 2004

**SUMMARY:**

Attached is a tabulation of sealed bids received by the City Clerk for furnishing decorative streetlight assemblies in accordance with the specifications used in the bidding process. Staff recommends that a contract for ornamental decorative streetlight assemblies resulting from Bid No. 1933, be awarded to Graybar Electric Co., in an amount not to exceed \$1,000,000.00 per contract year.

**BACKGROUND:**

This contract will provide for the purchase of ornamental decorative streetlight assemblies to be installed throughout the City as Capital Improvement Projects are approved by the City Council. City staff has elected to purchase the assemblies directly from the distributor, rather than have the installing contractors furnish them, which eliminates the markup generally added by the contractors when they supply the poles/assemblies. Additionally, City staff will be able to order the assemblies as soon as the projects are approved, instead of having to wait for the contractor

to order them after the construction project has been competitively bid and awarded. This will expedite the completion time for these projects.

Graybar Electric Co., 1211 Fee Dr., Sacramento, CA submitted the lowest responsible bid received as shown on the attached bid tabulation sheet (Attachment 1). Because the bid total of \$861,630.96 represents the amount based on quantities selected for bid evaluation purposes only, staff recommends that the City Council authorize a contract in a total amount not to exceed \$1,000,000.00 per year, which more closely reflects the actual amount anticipated to be expended each year of this potential three year contract.

**FINANCIAL CONSIDERATIONS:**

Sufficient funds have been or will be budgeted in the various Capital Improvement Projects (CIP's) for the purchase and installation of these ornamental decorative streetlight assemblies.

**ENVIRONMENTAL CONSIDERATIONS:**

The current project has been determined to be exempt from the requirements of the California Environmental Quality Act (CEQA), under Section 15061(b)(3), which states that CEQA applies only to projects which have the potential for causing a significant effect on the environment. The current proposal involves only the purchase of ornamental decorative streetlight assemblies. Therefore, it can be seen with certainty that there is no possibility that the activity may have a significant effect on the environment.

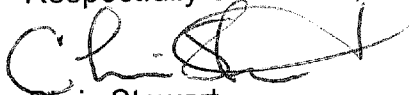
**POLICY CONSIDERATIONS:**

This recommendation is consistent with the requirements for competitive bidding as detailed in Chapter 3.56 of the Sacramento City Code.

**ESBE CONSIDERATIONS:**


Request for bids were sent to fifteen vendors, three of which are certified as an Emerging or Small Business Enterprise. Of the six bid responses, none were from ESBE firms. Graybar Electric Co. is not a certified ESBE.

Respectfully Submitted,



Chris Stewart  
Procurement Services Manager

Approved:



Gustavo F. Vina  
Director of Finance

RECOMMENDATION APPROVED:



ROBERT P. THOMAS  
City Manager

TABLE OF CONTENTS

1) Bid Tabulation Sheet, page 3

**BID NO. 1933 - ORNAMENTAL DECORATIVE STREETLIGHT ASSEMBLIES**

Bidder	Bid Total (Incl. Sales Tax)	5% E/SBE Preference	Prompt Payment Discount	1% City Tax Preference	Evaluation Total
GE Supply	\$903,710.03	None	None	None	\$903,710.03
<b>Graybar Electric Co.</b>	<b>\$861,630.96</b> <sup>(1)</sup>	<b>None</b>	<b>1% - 20 days &lt;\$7,996.58&gt;</b>	<b>Yes - 1% &lt;\$7,996.58&gt;</b>	<b>\$845,637.80</b>
JAM Services, Inc.	\$850,966.40	None	None	None	\$850,966.40
King Luminaire Co., Inc.	\$955,214.53	None	None	None	\$955,214.53
South Bay Foundry	\$1,033,376.38	None	None	None	\$1,033,376.38
Wesco Distribution, Inc.	\$922,523.18	None	2% - 20 days <\$17,123.40>	None	\$905,399.78

<sup>(1)</sup>The lowest responsible bid amount of \$861,630.96 represents the total for the estimated quantities selected for evaluation purposes only. Authorization is requested to enter into a contract in an amount not to exceed \$1,000,000.00 per year, which more closely reflects the actual amount anticipated to be expended each year of this potential 3 year contract.

**Award of Contract To:** Graybar Electric Co.  
1211 Fee Dr.  
Sacramento, CA 95815

**Total Amount of Contract:** \$1,000,000.00 <sup>(1)</sup>  
**Total Bid Amount:** \$861,630.96 (includes sales tax)  
**Original Estimated Cost:** \$750,000.00

**Using Department:** General Services

**Bid Due Date:** October 27, 2004

Total No. of Bids Solicited	No. of E/SBE Bids Solicited	No. of E/SBE Responses	Award to E/SBE Vendor?
15	3	0	No