



CITY OF SACRAMENTO

12

DEPARTMENT OF GENERAL SERVICES  
SUPPORT SERVICES DIVISION  
5730 24TH STREET  
BUILDING 4

SACRAMENTO, CA 95822-3699  
TELEPHONE (916) 449-5551

HOWARD F. ISHIDA  
ADMINISTRATOR

June 26, 1984

City Council  
Sacramento, California

Honorable Members in Session:

APPROVED  
BY THE CITY COUNCIL

CITY MANAGER'S OFFICE  
RECEIVED  
JUN 28 1984

SUBJECT: Recommendation of Award

JUN - 5 1984

SUMMARY

OFFICE OF THE  
CITY CLERK

Attached are tabulations of sealed proposals received by the City Clerk for furnishing equipment in accordance with specifications adopted by the City Council

RECOMMENDATION

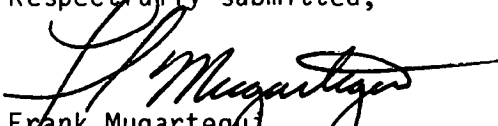
It is recommended that the City Council accept the lowest responsive and responsible proposal submitted as follows:

<u>Bid No.</u>	<u>Bidder</u>	<u>Items Awarded</u>	<u>Contract Amount</u>
644 - Cab and chassis with 3 to 4 yard dump body and emulsion spray tank (Attachment 1 - 1A)	International Harvester Co. 2445 Evergreen Avenue West Sacramento, CA 95691 <u>P.O. #29497</u>	All	\$30,016.02
645 - Cab and Chassis with sewer line rodding machine (Attachment 2 - 2A)	International Harvester Co. 2445 Evergreen Avenue West Sacramento, CA 95691 <u>P.O. #29498</u>	All	\$68,028.25
646 - Solo type Police Motorcycle (Attachment 3 - 3A)	B & T Kawasaki 6520 Franklin Boulevard Sacramento, CA 95823 <u>P.O. #29499</u>	All	\$17,804.82
651 - Front End Loaders Attachment 4 - 4A)	Case Power and Equipment 7849 Stockton Boulevard Sacramento, CA 95832 <u>P.O. #29500</u>	All	\$75,106.30


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Sufficient funds are available to award the contracts.

Respectfully submitted,

  
Frank Mugartegu  
Director General Services

Recommendation Approved:

*For:*   
Walter J. Slipe, City Manager

FM:lec  
4 Attachments

July 3, 1984  
All Districts

ATTACHMENT 1

BID NO. 644 - ONE (1) CAB AND CHASSIS WITH 3 TO 4 YARD DUMP BODY AND EMULSION SPRAY TANK

<u>Bidder</u>	<u>Gasoline Fueled</u>	<u>Diesel Fueled</u>	<u>Prompt Payment Discount</u>
Sacramento Valley Ford	\$28,923.16	No Bid	\$200 per unit
International Harvester Company	No Bid	<u>\$30,016.02</u> *	\$100 per unit
Downtown Ford	\$29,387.44	No Bid	\$500 per unit

\* Based upon the review and evaluation of all of the proposals received and the life-cycle cost analysis for diesel and gasoline fueled engines (see attached), it has been determined that it would be in the City's best interest to purchase diesel fueled vehicles for this current requirement.

Estimated Cost: \$45,000.00

User: Fleet Management/Street Maintenance

Due Date: June 5, 1984

LIFE - CYCLE COST FOR GASOLINE AND DIESEL FUELED ENGINES

BID NO. 644 - CAB AND CHASSIS WITH 3 TO 4 YARD DUMP BODY AND EMULSION SPRAY TANK

	<u>Gasoline Fueled Engine</u>	<u>Diesel Fueled Engine</u>
Total Purchase Price	\$28,923.16	\$30,016.02
Fuel Cost		
Vehicle useful life, in miles	80,000	80,000
Miles per gallon	3.5	7.2
Amount of fuel required, in gallons	22,857	11,111.11
Current cost for fuel	<u>.97</u>	<u>.96</u>
Total Fuel Cost	\$22,171.43	\$10,666.67
Award Factor	\$51,094.59	<u>\$40,682.69</u>

ATTACHMENT 2

BID NO. 645 - ONE (1) CAB AND CHASSIS WITH SEWER LINE RODDING MACHINE

<u>Bidder</u>	<u>Gasoline Fueled</u>	<u>Diesel Fueled</u>	<u>Prompt Payment Discount</u>
San Rafael Equipment Company	\$62,227.30 *	\$65,081.88 *	0
Downtown Ford	\$67,200.82	\$71,798.04	\$500.00
International Harvester Company	No Bid	<u>\$68,028.25</u> **	\$100.00
Sacramento Valley Ford	No Bid	No Bid	

\* Due to numerous exceptions to the bid specifications this bidder must be considered non-responsive and therefore cannot be considered

\*\* Based upon the review and evaluation of all of the proposals received and the life-cycle cost analysis for diesel and gasoline fueled engines (see attached), it has been determined that it would be in the City's best interest to purchase diesel fueled vehicles for this current requirement.

Estimated Cost: \$70,000.00

User: Fleet Management/Water and Sewer

Due Date: June 5, 1984

LIFE - CYCLE COST FOR GASOLINE AND DIESEL FUELED ENGINES

BID NO. 645 - CAB AND CHASSIS WITH SEWER LINE RODDING MACHINE

	<u>Gasoline Fueled Engine</u>	<u>Diesel Fueled Engine</u>
Total Purchase Price	\$67,200.82	\$68,028.25
Fuel Cost		
Vehicle useful life, in miles	80,000	80,000
Miles per gallon	3.5	7.2
Amount of fuel required, in gallons	22,857	11,111.11
Current cost for fuel	<u>.97</u>	<u>.96</u>
Total Fuel Cost	\$22,171.00	\$10,666.00
Award Factor	\$89,372.25	\$78,694.92

ATTACHMENT 3

BID NO. 646 - THREE (3) EACH SOLO TYPE POLICE MOTORCYCLES

<u>Bidder</u>	<u>Total Bid Price</u>	<u>Prompt Payment Discount</u>
Armando Magri, Inc. *	\$17,804.79	2% in 10 days 118.68 per unit
B & T Kawasaki	<u>\$17,804.82</u> *	0

\* Based upon the review and evaluation of the proposals received and the life-cycle cost analysis including purchase price, operating costs, (including fuel), and resale value, (see attached) it has been determined that it would be in the City's best interest to purchase the Kawasaki Model KZ 1000 P 3.

Estimated Cost: \$18,000.00

User: Fleet Management/Police Department

Due Date: June 5, 1984

LIFE - CYCLE COST FOR MOTORCYCLES

BID NO. 646 - SOLO TYPE POLICE MOTORCYCLES

	<u>Harley-Davidson FXRP</u>	<u>Kawasaki KZ 1000 P3</u>
Total Purchase Price (including sales tax less discount)	\$ 5,816.25	\$ 5,934.94
Operating Costs (including fuel)	\$ 9,160.00	\$ 8,400.00
Resale Value (deduct)	-\$ 2,360.00	-\$ 679.00
Total Cost	<u>\$12,616.25</u>	<u>\$13,655.94</u>
Useful Life, in miles	40,000	50,000
<p>Maintenance records indicate major repair are necessary at 40,000 mile with Harley Davidson, while Kawasaki's normally run 50,000 miles. All maintenance costs are based on 40,000 miles for Harley Davidson and 50,000 miles for Kawasaki.</p>		
Total Cost Per Mile Award Factor	.315	<u>.273</u>



ATTACHMENT 4

BID NO. 651 - TWO (2) EACH FRONT END LOADERS

<u>Bidder</u>	<u>Total Bid Price</u>	<u>Prompt Payment Discount</u>
Case Power and Equipment	\$75,106.30	0
Tenco Tractor	No Bid	
Edward R. Bacon	No Bid	
Bacon Western	No Bid	
Ricker Machinery Company	No Bid	
Sacramento Ford Tractor, Inc.	No Bid	
Mosier Implement	No Bid	
Golden State Tractor Company	No Bid	

Estimated Cost: \$110,000.00

User: Fleet Management/Waste Removal Divisions

Due Date: June 26, 1984

July 5, 1984

International Harvester Company  
2445 Evergreen Avenue  
West Sacramento, CA 95691

Dear Gentlemen:

On July 3, 1984, the Sacramento City Council accepted your bids in the amount of \$30,016.02 for Bid No. 644 - Cab and chassis with 3 to 4 yard dump body and emulsion spray tank, all items, (P029497); and for Bid No. 645 - Cab and chassis with sewer line rodding machine, all items, in the amount of \$68,028.25 (P029498).

The City Support Services Administrator will contact you concerning the necessary contract.

Sincerely,

Lorraine Magana  
City Clerk

LM/rr/12A-B

cc: Support Services Division

July 5, 1984

B & T Kawasaki  
6520 Franklin Boulevard  
Sacramento, CA 95823

Dear Gentlemen:

On July 3, 1984, the Sacramento City Council accepted your bid in the amount of \$17,804.82 for Bid No. 646 - Solo type Police Motorcycle, all items (P029499).

The City Support Services Administrator will contact you concerning the necessary contract.

Sincerely,

Lorraine Magana  
City Clerk

LM/rr/12C

cc: Support Services Division

July 5, 1984

Case Power and Equipment  
7849 Stockton Boulevard  
Sacramento, CA 95832

Dear Gentlemen:

On July 3, 1984, the Sacramento City Council accepted your bid in the amount of \$75,106.30 for Bid No. 651 - Front end loaders to Case Power and Equipment, all items (P029500).

The City Support Services Administrator will contact you concerning the necessary contract.

Sincerely,

Lorraine Magana  
City Clerk

LM/rr/12D

cc: Support Services Division

July 9, 1984

Sacramento Valley Ford Truck Sales Inc.  
P.O. Box 1365  
West Sacramento CA 95691

Dear Sir or Madam:

This is to inform you that you were not the successful bidder for Bid No. 644-One each cab and chassis with 3 to 4 yard dump body and emulsion spray unit to be used by the Fleet Management/Street Maintenance Divisions. The said bid having been awarded by the City Council at the regular meeting of July 3, 1984 to International Harvester Co., all items, in the amount of \$30,016.02.

No bid security was required on the above bid.

Sincerely,

Lorraine Magana  
City Clerk

LM/mls/12A

July 9, 1984

Downtown Ford  
525 N. 16th Street  
Sacramento CA 95814

Dear Sir or Madam:

This is to inform you that you were not the successful bidder for Bid No. 644-One each cab and chassis with 3 to 4 yard dump body and emulsion spray unit to be used by the Fleet Management/Street Maintenance Divisions. The said bid having been awarded by the City Council at the regular meeting of July 3, 1984 to International Harvester Co., all items, in the amount of \$30,016.02.

No bid security was required on the above bid.

Sincerely,

Lorraine Magana  
City Clerk

LM/mls/12A

July 9, 1984

Armando Magri Inc.  
1000 Arden Way  
Sacramento CA 95815

Dear Sir or Madam:

This is to inform you that you were not the successful bidder for Bid No. 646-Three each solo type police motorcycles to be used by the Fleet Management Division/Police Departments. The said bid having been awarded by the City Council at the regular meeting of July 3, 1984 to B & T Kawasaki, all items, in the amount of \$17,804.82.

No bid security was required on the above bid.

Sincerely,

Lorraine Magana  
City Clerk

LM/mls/12C

July 9, 1984

San Rafael Equipment Co.  
P.O. Box 2957  
San Rafael CA 95902

Dear Sir or Madam:

This is to inform you that you were not the successful bidder for Bid No. 645-One each cab and chassis with sewer line rodding machine to be used by the Fleet Management/Water and Sewer Divisions. The said bid having been awarded by the City Council at the regular meeting of July 3, 1984 to International Harvester Co., all items, in the amount of \$68,028.25.

No bid security was required on the above bid.

Sincerely,

Lorraine Magana  
City Clerk

LM/mls/12B



July 9, 1984

Downtown Ford  
525 N. 16th Street  
Sacramento CA 95814

Dear Sir or Madam:

This is to inform you that you were not the successful bidder for Bid No. 645-One each cab and chassis with sewer line rodding machine to be used by the Fleet Management/Water and Sewer Divisions. The said bid having been awarded by the City Council at the regular meeting of July 3, 1984 to International Harvester Co., all items, in the amount of \$68,028.25.

No bid security was required on the above bid.

Sincerely,

Lorraine Magana  
City Clerk

LM/mls/12B

July 12, 1984

Morgan Equipment Co.  
4076 Channel Drive  
West Sacramento CA 95691

Gentlemen:

Enclosed please find your bid proposal for Bid No. 651.

Your bid was not received in this office prior to the deadline of 10:30 a.m., June 26, 1984. Please note the time and date of 8:26 a.m., July 9, 1984 stamped on your bid envelope which has not been opened.

Sincerely,

Lorraine Magana  
City Clerk

LM/mls

Enclosure: Your unopened bid envelope.

Return To:

Morgan Equipment Co.

4076 Channel Dr.

West Sacramento, Ca. 95691

CLERK FORM NO. 3

UNACCEPTABLE BID

THIS BID SUBMITTED  
AFTER THE ESTABLISHED  
DEADLINE OF 10:30 A.M.

Sealed Proposal Form TIME: 8:26 A.M.

B-651 DATE: 7-9-84

EMP. INITIALS *mls*

OFFICE OF THE  
CITY CLERK

Date To Be Received 6-26-84

PRIOR TO 10:30 A.M.

RECEIVED  
CITY CLERKS OFFICE  
CITY OF SACRAMENTO

JUL 9 8 26 AM '84



**SACRAMENTO CITY COUNCIL**

**c/o CITY CLERK, ROOM 203**

**CITY HALL, 915 I STREET**

**SACRAMENTO, CALIFORNIA 95814**

