



CITY OF SACRAMENTO

CITY MANAGER'S OFFICE
RECEIVED
JUN 24 1981

DEPARTMENT OF FINANCE
DIVISION OF PURCHASING

800 TENTH STREET SACRAMENTO, CA 95814
SUITE 3 TELEPHONE (916) 448-5342

HOWARD F. ISHIDA
PURCHASING AGENT

June 25, 1981

City Council
Sacramento, California

Honorable Members in Session:

SUBJECT: Recommendation of Award

SUMMARY

Attached are tabulations of sealed proposals received by the City Clerk for furnishing materials, supplies, equipment and services in accordance with specifications adopted by the City Council.

RECOMMENDATION

It is recommended that the City Council accept the lowest responsive and responsible proposals submitted as follows:

<u>Bid No.</u>	<u>Bidder</u>	<u>Items Awarded</u>	<u>Contract Amount</u>
401 - Animal Food for a period of 1 year (Attachment 1)	Sunrise Ranch Supply 7640 Sunrise Blvd. Citrus Heights, CA 95610 P. O. #80316	All	\$35,115.01 (Estimate)
407 - Ferric Chloride for a period of 6 months (Attachment 2)	Imperial West Chemical Company 1701 Wilbur Avenue Antioch, CA 94509 P. O. #80317	All	\$174,473.88 (Estimate)
405 - Quicklime for a period of 1 year (Attachment 3)	Flintkote Lime Company 215 Market Street San Francisco, CA 94105 P. O. #80318	All	\$67,050.00 (Estimate)

APPROVED
BY THE CITY COUNCIL

JUN 30 1981

OFFICE OF THE
CITY CLERK

<u>Bid No.</u>	<u>Bidder</u>	<u>Items Awarded</u>	<u>Contract Amount</u>
406 - Liquid Sulphur Dioxide for a period of 6 months (Attachment 4)	Chem Serv 18202 Newmoon Lane Huntington Beach, CA 92648 <u>P. O. #80319</u>	All	\$73,974.11 (Estimate)
408 - Digested Sludge Conditioning Polymer for a period of 6 months (Attachment 5)	Calgon Corporation P. O. Box 1346 Pittsburgh, PA 15230 <u>P. O. #80320</u>	All	\$31,694.00 (Estimate)
402 - Penetration Type Emulsified Asphalt, RS-1 for a period of 1 year (Attachment 6)	Reed and Graham, Inc. P. O. Box 1492 Auburn, CA 95603 <u>P. O. #80321</u>	All	\$22,824.45 (Estimate)
413 - Official Advertising for a period of 1 year (Attachment 7)	The Daily Recorder 1115 - H - Street Sacramento, CA 95814 <u>P. O. #80322</u>	2	\$11,250.00 (Estimate)
	The Sacramento Union 301 Capitol Mall Sacramento, CA 95814 <u>P. O. #80323</u>	1	\$3,108.00 (Estimate)
410 - Liquid Chlorine for a period of 6 months and a period of 1 year (Attachment 8)	Olympic Chemical Company P. O. Box 3348 Mission Viejo, CA 92690 <u>P. O. #80324</u>	1	\$262,562.00 (Estimate)
	Continental Chemical Company 2175 Acoma Street Sacramento, CA 95815 <u>P. O. #80325</u>	2 and 3	\$132,294.36 (Estimate)
411 - Lead Acid Storage Batteries and Electrolyte for a period of 1 year (Attachment 9)	Battery Bill Inc. 625 Sunbeam Avenue Sacramento, CA 95814 <u>P. O. #80401</u>	All	\$34,927.42 (Estimate)

<u>Bid No.</u>	<u>Bidder</u>	<u>Items Awarded</u>	<u>Contract Amount</u>
412 - Air, Gas, Oil and Water Filter Elements for a period of 1 year (Attachment 10)	Oil Filter Service Company 1402 Richards Blvd. Sacramento, CA 95814 <u>P. O. #80402</u>	All	\$14,772.85 (Estimate)
355 - 1 each Truck with Chipper Body (Dump Type) (Attachment 11)	Sacramento Valley Ford Truck, Inc. 825 Stillwater Road Bryte, CA 95605 <u>P. O. #68245</u>	All	\$23,863.88
352 - 11 each Solo Type Police Motorcycles (Attachment 12)	Spinetti's Bike Shop, Inc. 139 Main Street Jackson, CA 95642 <u>P. O. #68246</u>	All	\$53,472.76
356 - 5 each 125 CFM Air Compressors and 1 each 160 CFM Air Compressor (Attachment 13)	Sullair of Sacramento, M & C 4635 Power Inn Road Sacramento, CA 95826 <u>P. O. #68247</u>	All	\$42,367.14
357 - Various quantities of Printed Continuous Forms (Attachment 14)	Moore Business Forms, Inc. 1565 Exposition Blvd. Sacramento, CA 95815 <u>P. O. #68248</u>	All	\$23,912.20
409 - Sludge Removal Services for a period of 6 months (Attachment 15)	Galvez Brothers 7801 Lenhart Sacramento, CA 95828 <i>Co 80073</i>	All	\$101,500.00 (Estimate)
404 - Maintenance of City of Sacramento Street and Park Lights for a period of 1 year (Attachment 16)	Sylvania Lighting Services Corporation 909 Fee Drive Sacramento, CA 95815 <i>Co 80074</i>	All	\$37,841.04

<u>Bid No.</u>	<u>Bidder</u>	<u>Items Awarded</u>	<u>Contract Amount</u>
353 - Various quantities and sizes of Fire Hose (Attachment 17)	<u>L. N. Curtis and Sons 4133 Broadway Oakland, CA 94611 P. O. #68249</u>	All	\$19,277.16
351 - 1 each Self-Propelled Power Sweeper (Attachment 18)	<u>Mar-Co Equipment Company 20183 Mack Street Hayward, CA 94545 P. O. #68250</u>	All	\$20,389.10
403 - Aggregate Base Class 2, Cutback Mixture and Asphaltic Concrete for a period of 1 year (Attachment 19)	<u>Collet Asphalt Products 900 West Elk Horn Blvd. Rio Linda, CA 95673 P. O. #80403</u>	4-6	\$312,217.70 (Estimate)
	<u>Granite Construction Company 3801 Power Inn Road Sacramento, CA 95826 P. O. #80404</u>	3 and 5-7	\$111,639.20 (Estimate)
	<u>Teichert Aggregates P. O. Box 15002 Sacramento, CA 95813 P. O. #80405</u>	1 and 2	\$19,843.20 (Estimate)
350 - Microfilming Services in Connection with a 3M Paperless Filing System for a period of 1 year (Attachment 20)	<u>Visual/Graphix 2701 - 21st Street Sacramento, CA 95818 P. O. #68252</u>	All	\$21,754.00 (Estimate)

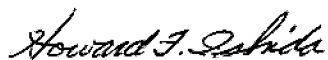
City Council

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June 25, 1981

Sufficient funds are available to award the contracts.

Respectfully Submitted,


Howard F. Ishida
Purchasing Agent

Recommendation Approved:



Walter J. Slupe, City Manager

HFI:jc
20 Attachments

June 30, 1981

ATTACHMENT 1

BID NO. 401 - ANIMAL FOOD FOR THE SACRAMENTO ZOO,
AS REQUIRED, DURING THE PERIOD JULY 1, 1981 THROUGH JUNE 30, 1982

<u>Bidder</u>	<u>Estimated Contract Amount</u>	<u>Prompt Payment Discount</u>
Sunrise Ranch Supply	<u>\$35,115.01</u>	5%
Nevada Supplement Company	No Bid	
Newhall Land and Farming Company	No Bid	

Note: This vendor has been the only responsible bidder for several years.

Estimated Cost: \$37,000.00

User: Community Services Department (Sacramento Zoo)

Due Date: June 2, 1981

ATTACHMENT 2

BID NO. 407 - 840 TONS (MORE OR LESS) OF 100% (DRY WEIGHT) FERRIC CHLORIDE,
AS REQUIRED, DURING THE PERIOD JULY 1, 1981 THROUGH DECEMBER 31, 1981, OR AT
SUCH TIME THE MAIN WASTEWATER TREATMENT PLANT IS NO LONGER IN OPERATION,
WHICHEVER IS SOONER

<u>Bidder</u>	<u>Estimated Contract Amount</u>	<u>Prompt Payment Discount</u>
Imperial West Chemical Company	<u>\$174,473.88</u>	-0-
Chemwest Industries, Inc.	\$178,080.00*	-0-

*Since this bidder qualified his bid by requiring a price escalation provision and did not quote a delivered price as required by the City, this bidder must be considered non-responsive.

Note: The Imperial West Chemical Company has been the only responsible bidder for several years.

Estimated Cost: \$200,000.00

User: Water and Sewer Division

Due Date: June 9, 1981

ATTACHMENT 3

BID NO. 405 - 900 TONS (MORE OR LESS) OF QUICKLIME, AS REQUIRED,
DURING THE PERIOD JULY 1, 1981 THROUGH JUNE 30, 1982

<u>Bidder</u>	<u>Estimated Contract Amount</u>	<u>Prompt Payment Discount</u>
Flintkote Lime Company	<u>\$67,050.00</u>	-0-
Kerr McGee Chemical	\$67,860.00	-0-

Estimated Cost: \$70,000.00

User: Water and Sewer Division

Due Date: June 9, 1981

ATTACHMENT 4

BID NO. 406 - 270 TONS (MORE OR LESS) OF LIQUID SULPHUR DIOXIDE,
AS REQUIRED, DURING THE PERIOD JULY 1, 1981 THROUGH DECEMBER 31, 1981,
OR AT SUCH TIME THE MAIN WASTEWATER TREATMENT PLANT IS NO LONGER IN
OPERATION, WHICHEVER IS SOONER

<u>Bidder</u>	<u>Estimated Contract Amount</u>	<u>Prompt Payment Discount</u>
Virginia Chemicals Inc.	\$52,947.00*	-0-
Chem Serv	<u>\$73,974.11</u>	-0-

*Since this bidder cannot supply the 30 ton storage tank required by the City, this bidder must be considered non-responsive.

Note: Chem-Serv has been our supplier since 1974. Repeated attempts to secure competitive bids have been unsuccessful due to the limited availability of the product and the City's requirement for a 30 ton storage tank.

Estimated Cost: \$82,000.00

User: Water and Sewer Division

Due Date: June 9, 1981

ATTACHMENT 5

BID NO. 408 - 100,000 POUNDS (MORE OR LESS) OF DIGESTED SLUDGE
CONDITIONING POLYMER, AS REQUIRED, DURING THE PERIOD JULY 1, 1981
THROUGH DECEMBER 31, 1981, OR AT SUCH TIME THE MAIN WASTEWATER
TREATMENT PLANT IS NO LONGER IN OPERATION, WHICHEVER IS SOONER

<u>Bidder</u>	<u>Estimated Contract Amount</u>	<u>Prompt Payment Discount</u>
Calgon Corporation	<u>\$31,694.00</u>	-0-

Note: This vendor has been the only responsible bidder for several years.

Estimated Cost: \$31,500.00

User: Water and Sewer Division

Due Date: June 9, 1981

ATTACHMENT 6

BID NO. 402 - 135 TONS (MORE OR LESS) OF PENETRATION TYPE EMULSIFIED ASPHALT,
RS-1, AS REQUIRED, DURING THE PERIOD JULY 1, 1981 THROUGH JUNE 30, 1982

<u>Bidder</u>	<u>Estimated Contract Amount</u>	<u>Prompt Payment Discount</u>	<u>Net Estimated Contract Amount (Including Applicable Discount)</u>
Reed and Graham, Inc.	<u>\$22,824.45</u>	5%	<u>\$21,683.23</u>
Shell Oil Company	\$22,322.17	-0-	\$22,322.17
Sutherland Construction, Inc.	\$25,041.07	5%	\$23,789.02

Total Award of Contract: \$22,824.45

Estimated Cost: \$22,500.00

User: Street Maintenance Division

Due Date: June 2, 1981

ATTACHMENT 7

BID NO. 413 - OFFICIAL ADVERTISING, AS REQUIRED,
DURING THE PERIOD JULY 1, 1981 THROUGH JUNE 30, 1982

<u>Bidder</u>	<u>Item #1</u> 350 Column Inches (more or less) - Daily Edition, Sunday through Saturday (Price Per Column Inch)	<u>Item #2</u> 3,125 Column Inches (more or less) - Daily Edition, Monday through Friday (Price Per Column Inch)	<u>Prompt Payment Discount</u>	<u>Estimated Contract Amount</u>
The Daily Recorder	No Bid	<u>\$3.60</u>	5%	<u>\$11,250.00</u>
The Sacramento Union	<u>\$8.88</u>	\$8.88	-0-	<u>\$3,108.00</u>

Total Award of Each Contract: The Daily Recorder - \$11,250.00
The Sacramento Union - \$3,108.00

Total Award of All Contracts: \$14,358.00

Estimated Cost: \$15,000.00

User: Various City Departments

Due Date: June 16, 1981

ATTACHMENT 8

BID NO. 410 - 1,000 TONS (MORE OR LESS) OF LIQUID CHLORINE IN BULK, AS REQUIRED, DURING THE PERIOD JULY 1, 1981 THROUGH DECEMBER 31, 1981 OR AT SUCH TIME THE MAIN WASTEWATER TREATMENT PLANT IS NO LONGER IN OPERATION, WHICHEVER IS SOONER AND 588 TONS (MORE OR LESS) OF LIQUID CHLORINE IN 1-TON CYLINDERS AND 37,500 POUNDS (MORE OR LESS) OF LIQUID CHLORINE IN 150-POUND CYLINDERS, AS REQUIRED, DURING THE PERIOD JULY 1, 1981 THROUGH JUNE 30, 1982

<u>Bidder</u>	<u>Item #1 Estimated Contract Amount - Bulk</u>	<u>Item #2 Estimated Contract Amount - 1-Ton Cylinders</u>	<u>Item #3 Estimated Contract Amount - 150-Pound Cylinders</u>	<u>Prompt Payment Discount</u>	<u>1% Local Preference</u>
Olympic Chemical Company	<u>\$262,562.00</u>	No Bid	No Bid	-0-	no
Continental Chemical Company	No Bid	<u>\$124,344.36</u>	<u>\$7,950.00</u>	-0-	yes
McKesson Chemical Company	No Bid	\$124,780.65	\$10,215.75	-0-	no
All Pure Chemical Company	No Bid	\$132,135.36	\$9,341.25	-0-	no
Jones Chemicals, Inc.	No Bid	\$142,731.12	\$9,540.00	-0-	no

Total Award of Each Contract: Olympic Chemical Company - \$262,562.00
 Continental Chemical Company - \$132,294.36

Total Award of All Contracts: \$394,856.36

Estimated Cost: \$425,000.00

User: Water and Sewer Division and Community Services Department

Due Date: June 9, 1981

ATTACHMENT 9

BID NO. 411 - LEAD ACID STORAGE BATTERIES AND ELECTROLYTE,
AS REQUIRED, DURING THE PERIOD JULY 1, 1981 THROUGH JUNE 30, 1982

<u>Bidder</u>	<u>Estimated Contract Amount</u>	<u>Prompt Payment Discount</u>	<u>1% Local Preference</u>
Battery Bill Inc.	<u>\$34,927.42</u>	2%	yes
Cell Energy, Inc.	\$40,509.01	5%	no
Lamus Lundlee Company	\$51,823.98	2%	yes

Estimated Cost: \$50,000.00

User: Equipment Maintenance Division

Due Date: June 16, 1981

ATTACHMENT 10

BID NO. 412 - VARIOUS QUANTITIES OF AIR, GAS, OIL AND WATER FILTER
ELEMENTS, AS REQUIRED, DURING THE PERIOD JULY 1, 1981 THROUGH JUNE 30, 1982

<u>Bidder</u>	<u>Estimated Contract Amount</u>	<u>Prompt Payment Discount</u>	<u>1% Local Preference</u>
Oil Filter Service Company	<u>\$14,772.85</u>	3%	yes
Henderson Brothers	\$16,761.20	-0-	yes
Bearings Supply Company, Inc.	\$19,888.20	2%	yes

Estimated Cost: \$20,000.00

User: Equipment Maintenance Division

Due Date: June 16, 1981

ATTACHMENT 11

BID NO. 355 - ONE (1) EACH TRUCK WITH CHIPPER BODY (DUMP TYPE)

<u>Bidder</u>	<u>Total Bid Price</u>	<u>Prompt Payment Discount</u>	<u>1% Local Preference</u>
Sacramento Valley Ford Truck, Inc.	<u>\$23,863.88</u>	\$200.00	no
Asplundh Equipment Sales and Service	\$26,958.98	-0-	no

Estimated Cost: \$20,000.00

User: Equipment Maintenance Division

Due Date: June 16, 1981

ATTACHMENT 12

BID NO. 352 - ELEVEN (11) EACH SOLO TYPE POLICE MOTORCYCLES

<u>Bidder</u>	<u>Total Bid Price</u>	<u>Prompt Payment Discount</u>	<u>1% Local Preference</u>
Spinetti's Bike Shop, Inc.	<u>\$53,472.76</u>	-0-	no
B & T Kawasaki	\$54,207.34	-0-	no
Armando Magri Inc.	\$69,901.70	10%	yes

Estimated Cost: \$60,000.00

User: Equipment Maintenance Division/Police Department

Due Date: June 2, 1981

ATTACHMENT 13

BID NO. 356 - FIVE (5) EACH 125 CFM AIR COMPRESSORS (SKID MOUNTED)
AND ONE (1) EACH 160 CFM AIR COMPRESSOR (TRAILER MOUNTED)

<u>Bidder</u>	<u>Total Bid Price</u>	<u>Prompt Payment Discount</u>	<u>1% Local Preference</u>
Sullair of Sacramento, M and C	<u>\$42,367.14</u>	-0-	yes
Edward R. Bacon Company	\$54,797.26	5%	yes

Estimated Cost: \$58,000.00

User: Equipment Maintenance Division

Due Date: June 16, 1981

ATTACHMENT 14

BID NO. 357 - VARIOUS QUANTITIES OF PRINTED CONTINUOUS FORMS

<u>Bidder</u>	<u>Total Bid Price</u>	<u>Prompt Payment Discount</u>	<u>1% Local Preference</u>
Moore Business Forms, Inc.	<u>\$23,912.20</u>	-0-	yes
Burroughs Corporation	No Bid		
California Business Forms	No Bid		
Control Media Corporation	No Bid		
Golden State Business Forms, Inc.	No Bid		
IBM Corporation	No Bid		
Larry Warren Company	No Bid		
NCR Corporation	No Bid		
Sacramento Business Forms	No Bid		
UARCO Inc.	No Bid		
Vanier Graphics Corporation	No Bid		

Note: Moore Business Forms, Inc. has been the only responsible bidder for several years. Repeated attempts to secure competitive bids have been unsuccessful due to the following reasons:

1. Not interested at this time.
2. Cannot manufacture pre-punched forms.
3. Cannot guarantee processibility of forms.
4. Cannot manufacture continuous tab card forms.
5. Lack of manufacturing capabilities.

Estimated Cost: \$25,000.00

User: Revenues and Collections Division and Utility Services Division

Due Date: June 16, 1981

ATTACHMENT 15

BID NO. 409 - SLUDGE REMOVAL SERVICES, AS REQUIRED, DURING THE PERIOD
JULY 1, 1981 THROUGH DECEMBER 31, 1981 OR AT SUCH TIME THE MAIN WASTEWATER
TREATMENT PLANT IS NO LONGER IN OPERATION, WHICHEVER IS SOONER

<u>Bidder</u>	<u>Estimated Contract Amount</u>	<u>Prompt Payment Discount</u>
Galvez Brothers	<u>\$101,500.00</u>	-0-
Gimelli Brothers, Inc.	\$125,425.00	-0-
Yolo Pumping Service, Inc.	\$127,310.00	-0-
Cover and Recover	\$137,315.00	1%

Estimated Cost: \$130,000.00

User: Water and Sewer Division

Due Date: June 9, 1981

ATTACHMENT 16

BID NO. 404 - MAINTENANCE OF CITY OF SACRAMENTO STREET AND
PARK LIGHTS, AS REQUIRED, DURING THE PERIOD JULY 1, 1981 THROUGH JUNE 30, 1982

<u>Bidder</u>	<u>Total Bid Price</u>	<u>Prompt Payment Discount</u>
Sylvania Lighting Services Corporation	<u>\$37,841.04</u>	-0-
ABM Lighting Services	\$45,948.00	-0-
ITC Thermodyne Corporation	\$54,000.00	-0-
Estimated Cost: \$38,000.00		

User: Building Maintenance Division

Due Date: June 9, 1981

ATTACHMENT 17

BID NO. 353 - 7,400 FEET OF 1½", 3,000 FEET OF 2½" AND 800 FEET OF 4" FIRE HOSE

<u>Bidder</u>	(Extended Unit Prices Including Sales Tax)			<u>Prompt Payment Discount</u>	<u>1% Local Preference</u>
	<u>Item #1 1½" Fire Hose</u>	<u>Item #2 2½" Fire Hose</u>	<u>Item #3 4" Fire Hose</u>		
L. N. Curtis and Sons	<u>\$8,942.16</u>	<u>\$5,501.40</u>	<u>\$4,833.60</u>	-0-	no
Halprin Supply Company	\$9,726.56	\$6,296.40	No Bid	-0-	no
American Rubber Manufacturing Company	\$11,844.44	\$6,709.80	No Bid	-0-	no
Western Fire Equipment Company	\$11,373.80	\$7,218.60	No Bid	-0-	no
Snap-Tite Inc.	No Bid	No Bid	\$3,807.52*	-0-	no

*Since this bidder qualified his bid by taking major exceptions to the specifications, this bidder must be considered non-responsive.

Total Award of Contract: \$19,277.16

Estimated Cost: \$20,000.00

User: Fire Department

Due Date: June 2, 1981

ATTACHMENT 18

BID NO. 351 - ONE (1) EACH SELF-PROPELLED POWER SWEEPER (PARKING LOT TYPE)

<u>Bidder</u>	<u>Total Bid Price</u>	<u>Prompt Payment Discount</u>	<u>1% Local Preference</u>
J. S. Equipment Company	\$13,631.60*	3%	yes
Mar-Co Equipment Company	<u>\$20,389.10</u>	1%	no
Ricker Machinery Company	\$21,730.00	1/2%	no
Tennant Company	\$23,392.90	1/2%	no

*Since this bidder qualified his bid by taking major exceptions to the specifications, this bidder must be considered non-responsive.

Estimated Cost: \$21,000.00

User: Equipment Maintenance Division

Due Date: May 26, 1981

ATTACHMENT 19

BID NO. 403 - AGGREGATE BASE CLASS 2, CUTBACK MIXTURE AND ASPHALTIC CONCRETE
AS REQUIRED, DURING THE PERIOD JULY 1, 1981 THROUGH JUNE 30, 1982

(Unit Prices Per Ton Excluding Sales Tax)

<u>Item No.</u>	<u>Collet Asphalt Products</u>	<u>Granite Construction Company</u>	<u>Lone Star Industries</u>	<u>Teichert Aggregates</u>	<u>Industrial Asphalt</u>
1	No Bid	\$3.75	\$3.95	<u>\$3.60</u>	No Bid
2	No Bid	\$3.75	\$3.95	<u>\$3.60</u>	No Bid
3	\$25.00	<u>\$24.00</u>	No Bid	\$21.50*	\$23.50*
4	<u>\$23.00</u>	\$24.00	No Bid	No Bid	\$21.50*
5	<u>\$22.00</u>	<u>\$23.00</u>	No Bid	\$20.25*	\$21.50*
6	<u>\$21.00</u>	<u>\$21.00</u>	No Bid	\$19.75*	\$20.50*
7	No Bid	<u>\$21.00</u>	No Bid	\$20.25*	\$20.50*
Prompt Payment Discount	-0-	Item #'s 1 and 2 - \$0.10 per ton Item #'s 3-7 - \$0.50 per ton	-0-	Item #'s 1 and 2 - \$0.10 per ton Item #'s 3, 5-7 - \$0.50 per ton	-0-
1% Local Preference	no	yes	no	no	no

*Since these bidders qualified their bids by requiring either price escalation or contract duration provisions for these items, these items will not be considered as a basis of award.

Note: To insure adequate supplies to each of the City's two (2) base point areas at the lowest cost per area, the City will make multiple awards for Item #'s 5 and 6.

Total Estimated Amount of Each Contract: Teichert Aggregates - \$19,843.20
Collet Asphalt Products - \$312,217.70
Granite Construction Company - \$111,639.20

Total Estimated Amount of All Contracts: \$443,700.10

Estimated Cost: \$450,000.00

User: Street Maintenance Division

Due Date: June 2, 1981

ATTACHMENT 20

BID NO. 350 - MICROFILMING SERVICES IN CONNECTION WITH
A 3M PAPERLESS FILING SYSTEM

<u>Bidder</u>	<u>Estimated Contract Amount</u>	<u>Prompt Payment Discount</u>
Bay Microfilm, Inc.	\$19,780.00*	1%
Visual Graphix	<u>\$21,754.00</u>	-0-
Mark Larwood Company	\$39,626.00	-0-

*Since this bidder submitted an incomplete bid (no bid on Item #3), this bidder must be considered non-responsive.

Estimated Amount: \$21,000.00

User: Building Maintenance Division

Due Date: May 12, 1981