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DEPARTMENT OF  
GENERAL SERVICES  
  
OFFICE OF THE DIRECTOR

CITY OF SACRAMENTO  
CALIFORNIA

March 14, 1988  
SS:Admin:FM:SA:bb

5730 - 24TH STREET  
BUILDING FOUR  
SACRAMENTO, CA  
95822-3699

916-449-5548

DIVISIONS:

COMMUNICATIONS  
FACILITY MANAGEMENT  
FLEET MANAGEMENT  
PROCUREMENT SERVICES

City Council  
Sacramento, California

Honorable Members in Session:

SUBJECT: Recommendation of Award

CITY MANAGER'S OFFICE

RECEIVED

MAR 15 1988

SUMMARY

Attached are tabulations of sealed proposals received by the City Clerk for furnishing equipment in accordance with specifications adopted by the City Council.

FINANCIAL DATA

Funding and available balance for these purchases is as follows:

Bid No. 1197:	413-310-3153-4630,	\$ 91,912.89
Bid No. 1199:	420-190-1949-4631,	\$1,577,229.96
	425-310-3165-4630,	\$ 336,775.66
Bid No. 1203:	420-190-1949-4631,	\$1,577,229.96

RECOMMENDATION

It is recommended that, in the City's best interest, the City Council accept the lowest responsive and responsible proposals submitted as follows:

<u>Bid No.</u>	<u>Bidder</u>	<u>Items Awarded</u>	<u>Contract Amount</u>
1197 - Four Wheel Drive Loader/Backhoe (Attachment #1)	Ditch Witch Equipment P. O. Box 1195 West Sacramento, CA 95691	All	\$33,360.32
1199 - Skid Steer Loaders/ Tractors (Attachment #2)	J.S. Equipment Co. 2430 Grand Avenue Sacramento, CA 95838	All	\$33,579.12

APPROVED  
BY THE CITY COUNCIL

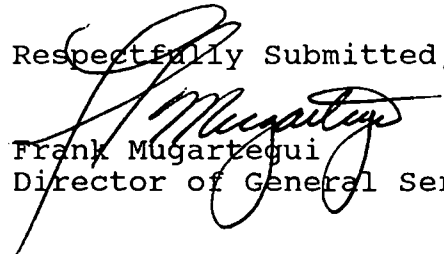
MAR 22 1988

OFFICE OF THE  
CITY CLERK

Except B (#1199)  
which was  
cont to 3-29-88

1203 - Trucks	Navistar Intl. Corp.	All	\$47,344.46
With New or	2445 Evergreen Ave.		
Refurbished	West Sacramento, CA 95691		
Van Bodies			
(Attachment #3)			

Respectfully Submitted,

  
 Frank Mugarzegui  
 Director of General Services

Recommendation Approved:

*Walter J. Slipe*

Walter J. Slipe  
City Manager

3 Attachments

March 22, 1988  
All Districts

ATTACHMENT #1

BID NO. 1197 - FOUR WHEEL DRIVE LOADER/BACKHOE

<u>Bidder</u>	<u>Bid Total</u> <u>(Incl. Tax)</u>
Sacramento Ford Tractor, Inc.	\$30,621.28*
Ditch Witch Equipment Co., Inc.	\$33,360.32 =====
Guarantee Equipment Sales, Inc.	\$58,715.52

\*Does not meet Fleet Management specifications regarding steering and weight.

Total Award of Contract To: Ditch Witch Equipment Co., Inc.  
P. O. Box 1195  
West Sacramento, CA 95691

Total Amount of Contract: \$33,360.32

Original Estimated Cost: \$42,000.00

User: Fleet Management/Water Division

Due Date: February 9, 1988

ATTACHMENT #2

BID NO. 1199 - SKID STEER LOADERS/TRACTORS

<u>Bidder</u>	Item 1 (Incl. Options 5.2 - 5.5)	Item 2 (No Options)
C & R Parts & Equipment Inc.	\$18,479.41	\$21,932.09
Investment Leasing Services	\$22,576.66	\$22,377.37
California Trencher Equip. Inc.	\$20,602.16	No Bid
Baycal Sacramento Inc.	\$22,317.24	\$22,800.60
Edward R. Bacon Co.	\$20,272.02	\$20,611.11
Sacramento Ford Tractor, Inc.	\$20,558.70	\$22,548.32
Case Power & Equipment	\$19,363.02	\$21,852.96
Ditch Witch Equipment Co., Inc.	\$17,353.26	\$16,196.80*
J. S. Equipment Co.	\$16,679.43 =====	\$16,899.69 =====

\*Does not meet Fleet Management specifications regarding lifting capacity.

Total Award of Contract To: J.S. Equipment Company  
2430 Grand Avenue  
Sacramento, CA 95838

Total Amount of Contract: \$33,579.12

Original Estimated Cost: \$44,000.00

User: Fleet Management/Various

Due Date: February 16, 1988

ATTACHMENT #3

BID NO. 1203 - TRUCKS WITH NEW OR  
REFURBISHED VAN BODIES

<u>Bidder</u>	<u>New Truck With Refurbished Van Body</u>	<u>New Truck With New Van Body</u>
Navistar International Corp.	\$22,332.29 =====	\$29,004.29
Sacramento Valley Ford Truck Sales Inc.	\$24,850.00	\$36,450.00

Total Award of Contract To: Navistar International Corp.  
2445 Evergreen Ave.  
West Sacramento, CA 95691

Total Amount of Contract: \$47,344.46

Original Estimated Cost: \$66,000.00

User: Fleet Management/Water Division

Due Date: March 1, 1988

March 24, 1988

Sacramento Ford Tractor, Inc.  
3850 Power Inn Road  
Sacramento, CA 95826

Gentlemen:

This is to inform you that you were not the successful bidder for Bid #1197, Four-wheel drive loader/backhoe. The said bid having been awarded by the City Council at the regular meeting of March 22, 1988 to Ditch Witch Equipment Co., Inc..

No bid security was required on the above bid.

Sincerely,

LORRAINE MAGANA  
CITY CLERK

LM/cc/18A

March 24, 1988

Ditch Witch Equipment Co., Inc.  
3000 West Capitol Avenue  
West Sacramento, CA 95691

Dear Gentlemen:

On March 22, 1988, the Sacramento City Council accepted your bid in the amount of \$33,360.32 for Bid #1197, Four-wheel drive loader/backhoe.

The City Support Services Administrator will contact you concerning the necessary contract.

Sincerely,

Lorraine Magana  
City Clerk

LM/cc/18A

cc: Support Services Division

March 24, 1988

Guarantee Equipment Sales, Inc.  
699 4th Street  
Oakland, CA 94607

Gentlemen:

This is to inform you that you were not the successful bidder for Bid #1197, Four-wheel drive loader/backhoe. The said bid having been awarded by the City Council at the regular meeting of March 22, 1988 to Ditch Witch Equipment Co., Inc..

No bid security was required on the above bid.

Sincerely,

LORRAINE MAGANA  
CITY CLERK

LM/cc/18A



March 24, 1988

Navistar International Corporation  
Fleet Group  
2445 Evergreen Avenue  
West Sacramento, CA 95691

Dear Gentlemen:

On March 22, 1988, the Sacramento City Council accepted your bid in the amount of \$47,344.46 for Bid #1203, Trucks with new or refurbished van bodies.

The City Support Services Administrator will contact you concerning the necessary contract.

Sincerely,

Lorraine Magana  
City Clerk

LM/cc/18C

cc: Support Services Division

March 24, 1988

Sacramento Valley Ford Truck Sales, Inc.  
P.O. Box 1365  
West Sacramento, CA 95691

Gentlemen:

This is to inform you that you were not the successful bidder for Bid #1203, Trucks with new or refurbished van bodies. The said bid having been awarded by the City Council at the regular meeting of March 22, 1988 to Navistar International Corporation.

No bid security was required on the above bid.

Sincerely,

Lorraine Magana  
City Clerk

LM/cc/18C

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