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# CITY OF SACRAMENTO

CITY MANAGER'S OFFICE  
**RECEIVED**  
OCT 28 1981

DEPARTMENT OF GENERAL SERVICES  
SUPPORT SERVICES DIVISION  
5730 24TH STREET  
BUILDING 4  
SACRAMENTO, CA 95622-3639  
TELEPHONE (916) 448-5551

HOWARD F. ISHIDA  
ADMINISTRATOR

October 28, 1981

City Council  
Sacramento, California

Honorable Members in Session:

**SUBJECT:** Rejection of Bids for Armored Car Services

SUMMARY AND BACKGROUND INFORMATION

Various City departments/divisions have a requirement for armored car services. Formal bids (Bid No. 417) were solicited and received from three (3) bidders on September 8, 1981; however, it has been recommended that these services be paid through the City's compensating bank balance arrangement (see attached memorandum). It is therefore recommended that, in the best interests of the City, the City Council reject all bids received for armored car services.

RECOMMENDATION

Pursuant to City of Sacramento Code Section 57.401(b), it is recommended that the City Council reject all bids received for armored car services.

Respectfully Submitted,

*Howard F. Ishida*  
Howard F. Ishida  
Support Services Administrator

Recommendation Approved:

*Walter J. Slipes*  
Walter J. Slipes, City Manager

HFI:jc  
1 Attachment

November 4, 1981  
All Districts  
**APPROVED**  
BY THE CITY COUNCIL

NOV 4 1981

OFFICE OF THE  
CITY CLERK



# CITY OF SACRAMENTO

## OFFICE OF THE TREASURER

800 - 10TH STREET  
SUITE 1

SACRAMENTO, CA 95814  
TELEPHONE (916) 449-9318

THOMAS P. FRIERY  
TREASURER

DONALD E. SPERLING  
ASST. TREASURER

October 28, 1981

**TO:** Howard Ishida, Support Serv. Administrator  
**FROM:** Donald E. Sperling, Assistant City Treasurer  
**SUBJECT:** Armored Car Services

### OVERVIEW

Traditionally, treasurers in both public and private sectors have established the procedure of paying for banking services through compensating balances as opposed to direct cash payments. This procedure, although complex and in need of great explanation to truly understand the nuances, can be summarized most succinctly as the most equitable and efficient means to pay for required banking services, in the context of providing services simultaneously for a number of separate funds requiring unique services that benefit the whole entity. Specifically regarding the competitive bid that you have received on providing armored car services to meet the entire city's needs, we have discovered that the cost, whether it be reimbursed through the compensating balance arrangement or direct payment, would be the same.

Unfortunately, the breakdown in communication which exists between some of the operating city departments who need these services, and this office which must supply these services, must be improved to most effectively pay for banking services.

In concluding, the complexities of compensating bank balances, combined with the benefits to the City, suggest that it is generally more beneficial to pay for banking services through the compensating balance arrangement as opposed to direct cash outlay.

### RECOMMENDATION

The Purchasing Department reject all bids and opt to pay for the armored car services through our compensating bank balance arrangement.

Sincerely,

  
DONALD E. SPERLING  
Assistant City Treasurer



# CITY OF SACRAMENTO

## OFFICE OF THE CITY CLERK

915 STREET  
CITY HALL ROOM 203

SACRAMENTO, CALIFORNIA 95814

TELEPHONE (916) 449-6428

LORRAINE MAGANA  
CITY CLERK

November 20, 1981

Loomis Armored Car Service  
1717 "E" Street  
Sacramento, CA 95814

Gentlemen:

The bid which you submitted for BID # 417 --- ARMORED CAR SERVICES  
which was opened on SEPTEMBER 8, 1981 was one of those rejected by the City Council.

All of the bids were rejected by the City Council at the regular meeting of  
NOVEMBER 4, 1981 and will be set for a new bid date in the future.

Sincerely,

  
Lorraine Magana

City Clerk



# CITY OF SACRAMENTO

## OFFICE OF THE CITY CLERK

918 I STREET

CITY HALL ROOM 203

SACRAMENTO, CALIFORNIA 95814

TELEPHONE (916) 443-6423

LORRAINE MAGANA  
CITY CLERK

November 20, 1981

Brink's Armored Car Service  
224-A -- 12th Street  
San Francisco, CA 94103

Gentlemen:

The bid which you submitted for BID # 417 --- ARMORED CAR SERVICES

which was opened on SEPTEMBER 8, 1981 was one of those rejected by the City Council.

All of the bids were rejected by the City Council at the regular meeting of  
NOVEMBER 4, 1981 and will be set for a new bid date in the future.

Sincerely,

  
Lorraine Magana

City Clerk



# CITY OF SACRAMENTO

## OFFICE OF THE CITY CLERK

915 I STREET

CITY HALL ROOM 203

SACRAMENTO, CALIFORNIA 95814

TELEPHONE (916) 4406429

LORRAINE MAGANA  
CITY CLERK

November 20, 1981

Valley Armored Transport  
2040 Stockton Blvd.  
Sacramento, CA 95817

Gentlemen:

The bid which you submitted for BID # 417 --- ARMORED CAR SERVICES

which was opened on SEPTEMBER 8, 1981 was one of those rejected by the City Council.

All of the bids were rejected by the City Council at the regular meeting of  
NOVEMBER 4, 1981 and will be set for a new bid date in the future.

Sincerely,

*Lorraine Magana*  
Lorraine Magana

City Clerk