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APPROVED  
BY THE CITY COUNCIL

APR 26 1988

OFFICE OF THE  
CITY CLERK

DEPARTMENT OF  
GENERAL SERVICES

CITY OF SACRAMENTO  
CALIFORNIA

5730 - 24TH STREET  
BUILDING FOUR  
SACRAMENTO, CA  
95822-3699

OFFICE OF THE DIRECTOR

April 19, 1988

CITY MANAGER'S OFFICE

916-449-5548

City Council  
Sacramento, California

RECEIVED

DIVISIONS:

Honorable Members in Session:

APR 20 1988

COMMUNICATIONS  
FACILITY MANAGEMENT  
FLEET MANAGEMENT  
PROCUREMENT SERVICES

**SUBJECT: PURCHASE OF 110 FOOT AERIAL LADDER TRUCK**

SUMMARY

The Fire Department/Fleet Management Division is requesting authorization to purchase a 110 foot aerial ladder truck from River City Emergency Equipment, Inc. at a cost of \$288,466. This unit will replace Equipment #2097, a 1963 Seagrave 100 foot ladder truck, which is scheduled for replacement in the proposed FY 1988-89 Fleet Management Budget. This purchase will not be implemented until the FY 1988-89 Fleet Management Replacement Budget is approved by Council.

BACKGROUND

In November of 1986, an additional ladder truck company was placed into service. The apparatus to equip that company was taken from the reserve fleet, thereby reducing the ratio to ten (10) front line units and two (2) reserve units. (See Exhibit I.)

Aerial fire apparatus are highly sophisticated and complex pieces of equipment that are extremely useful in fire suppression and rescue. Due to their complexity and the mandated safety testing of aerial units, more maintenance and repairs are required. This fact added to the dramatic increase in responses, has resulted in increased apparatus downtime and a corresponding increase in the use of the reserve units, and in some cases, less than full service to our citizens.

In order to provide adequate front line equipment, the Fire Department has requested the Fleet Management Division to expedite the replacement of Equipment #2097, a 1963 Seagrave 100 foot ladder truck, scheduled for replacement in FY 1988-89 and upon replacement change it to reserve status. The front line units would remain at ten (10) and the reserve fleet would increase to three (3) units.

The Fleet Management Division informally solicited bids for a new 110 foot aerial ladder truck for front line service. No suitable demonstration units were available; however, several acceptable "on line" or quick build units

are available (See Exhibit II). Based upon price, availability and compatability with existing units, the Emergency One Model #H420/G113 would best meet the needs of the City.

By purchasing at this time, the City will receive an acceptable unit, save approximately \$70,000 from the proposed budgeted amounts due to anticipated manufacturers price increases and improve delivery to approximately 120 days, compared with 15 to 18 months through the formal bid process.

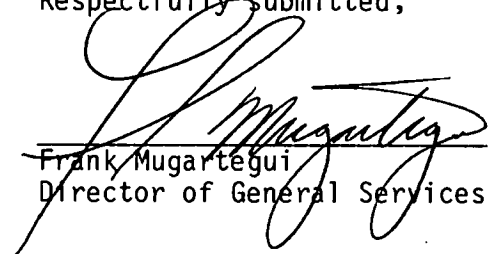
FINANCIAL DATA

The cost for purchasing one (1) 110 foot aerial ladder fire truck from River City Emergency Equipment, Inc. is \$288,466. \$362,000 has been budgeted in the proposed FY 1988-89 Fleet Management Replacement Budget for this requirement. The purchase will not be implemented until the FY 1988-89 Fleet Management Budget is approved by Council.

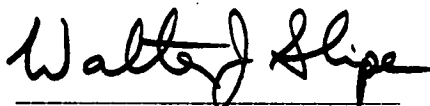
RECOMMENDATION

It is recommended that City Council, by passage of the attached resolution, authorize the City Manager to execute the necessary contract with River City Emergency Equipment, Inc. for one (1) 110 foot aerial ladder fire truck in an amount not to exceed \$288,466 after approval of the FY 1988-89 Budget.

Respectfully submitted,

  
Frank Mugartegui  
Director of General Services

RECOMMENDATION APPROVED:



Walter J. Slipe  
City Manager

April 26, 1988  
All Districts

FM:88070:RS/ml

**RESOLUTION NO. 88-352**

ADOPTED BY THE SACRAMENTO CITY COUNCIL ON DATE OF

April 26, 1988

RESOLUTION SUSPENDING FORMAL COMPETITIVE BIDDING FOR THE PURCHASE OF ONE (1) 110 FOOT AERIAL LADDER TRUCK AND AUTHORIZING THE CITY MANAGER TO EXECUTE THE NECESSARY CONTRACT.

BE IT RESOLVED BY THE COUNCIL OF THE CITY OF SACRAMENTO, TWO-THIRDS (2/3) OF ALL MEMBERS VOTING IN FAVOR THEREOF:

That pursuant to section 57.401(c) of the Sacramento City Code, it is hereby determined to be in the best interests of the City to suspend formal competitive bidding for the purchase of one (1) 110 foot aerial ladder truck and that the City Manager is hereby authorized to execute the necessary contract with River City Emergency Equipment, Inc., 827 F Street, West Sacramento, CA 95605, in an amount not to exceed \$288,466.

\_\_\_\_\_  
MAYOR

ATTEST:

\_\_\_\_\_  
CITY CLERK

**APPROVED**  
BY THE CITY COUNCIL  
APR 26 1988  
OFFICE OF THE  
CITY CLERK



DEPARTMENT OF  
FIRE

CITY OF SACRAMENTO  
CALIFORNIA

1231 I STREET  
SUITE 401  
SACRAMENTO, CA  
95814-2979

916-449-5266

RAY CHARLES  
FIRE CHIEF

March 31, 1988

TO : GENE MOORE, FLEET MANAGEMENT SUPERINTENDENT  
FROM : KENNETH E. FEIL, DEPUTY FIRE CHIEF  
SUBJECT: **AERIAL TRUCK ACQUISITION**

In recent years the Fire Department has operated nine ladder truck companies with three available reserve ladder units.

In November 1986 an additional ladder truck company was placed into service. The apparatus to equip that company was taken from the reserve fleet thereby changing the ratio to ten in-service units with two reserves. This added company plus a dramatic increase in responses is resulting in increased apparatus down-time. On increasing occasions a pumper has had to be used in place of a ladder truck. This is a poor practice in that the ladder company is limited in fulfilling its' basic responsibilities of rescue and fire building access. The result is considerably less than full-service to our citizens and potential legal problems due to non-standard apparatus response.

To rectify this problem an additional reserve ladder truck is needed.


During fiscal year 1988/89 one front-line ladder unit will come due for replacement (25 years of service). If that unit is promptly replaced, it could be relegated to reserve status. Waiting until July 1988 and going to formal bid will extend acquisition time by fifteen to eighteen months. That extended period will only serve to increase the problem.

The Fire Department requests that formal bidding for the FY 88/89 replacement unit be suspended and that acquisition proceedings be started immediately. We have done considerable research attempting to locate a

suitable demonstrator unit. We have had no success in that area, but we have found several suitable units on assembly lines. Those units are currently uncommitted and could be delivered in 120 days. In view of the apparatus offered, and equipment provided, the Fire Department recommends the purchase of one of the assembly line units.

  
KENNETH E. FEIL  
DEPUTY FIRE CHIEF

APPROVED:

  
DENNIS R. SMITH  
ACTING FIRE CHIEF

KEF:mb

## EXHIBIT II

## ONE (1) EACH 110 FOOT AERIAL LADDER FIRE TRUCK

<u>Bidder</u>	<u>MFG/Model</u>	<u>Price</u>	<u>Delivery</u>
River City Emergency Equip. Inc.	Emergency One #H20 & 6113	\$288,466	120 days
Simon LTI	LTI Duplex QS-106	\$290,950	120 days
O'Neill Seagrave	Seagrave RA-110	\$291,500	120 days
Paramont Equipment Sales	Pierce 105	\$317,609	12-14 months