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CITY OF SACRAMENTO



DEPARTMENT OF GENERAL SERVICES
SUPPORT SERVICES DIVISION
5730 24TH STREET
BUILDING 4
SACRAMENTO, CA 95822-3699
TELEPHONE (916) 449-5551

CITY MANAGER'S OFFICE
RECEIVED
APR 18 1984

HOWARD F. ISHIDA
ADMINISTRATOR

April 17, 1984 **APPROVED**
BY THE CITY COUNCIL

City Council
Sacramento, California

APR 24 1984

OFFICE OF THE
CITY CLERK

Honorable Members in Session:

SUBJECT: Rejection of Bids for the Purchase of Two (2) Each Cab and Chassis with 36 Cubic Yard Front Loading Refuse Collection Compactor

SUMMARY

The Fleet Management Division has a requirement for the purchase of two (2) each cab and chassis with 36 cubic yard front loading refuse collection compactor to be used by the Waste Removal Division. It is recommended that, in the best interests of the City, the City Council reject all bids received for the purchase of this requirement.

BACKGROUND INFORMATION

Formal bids (Bid No. 630) were solicited by the City Council on February 21, 1984 and three (3) bids were received on March 13, 1984 (see attached tabulation). The original intent was to purchase either two (2) complete units (cab and chassis with compactor) or one (1) complete unit and one (1) cab and chassis only.

After reviewing and evaluating all primary and alternate bids received, it has been determined that it would be in the best interests of the City to purchase one (1) new complete unit and one (1) "demonstrator" complete unit; however, the bid provisions did not allow for such a purchase. It is therefore recommended that the City Council reject all bids received for the purchase of this requirement.

FINANCIAL DATA

The total cost for the purchase of one (1) new complete unit and one (1) "demonstrator" complete unit is \$210,592.11. Sufficient funds are available in the Fleet Management's current 1983/84 fiscal year budget.

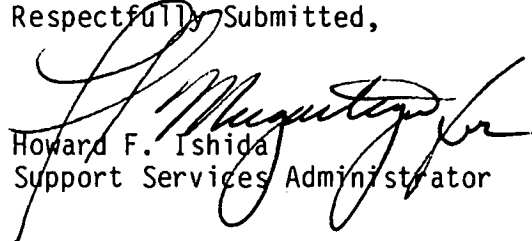
RECOMMENDATION

It is therefore recommended that, pursuant to Section 57.305 of the Sacramento City Code, the City Council reject all bids received for the purchase of two (2) each cab and chassis with 36 cubic yard front loading refuse collection container.

The City Manager will, pursuant to Section 57.401(b) of the Sacramento City Code, execute the necessary contract for the purchase of one (1) each cab and chassis with 42 cubic yard front loading refuse collection compactor, including various options, with F. B. Hart Company, 1441 Richards Blvd., Sacramento, CA 95814, at a total cost of \$107,772.11 and one (1) "demonstrator" cab and chassis with 42 cubic yard front

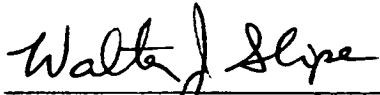
Loading refuse collection compactor with Arata Equipment Company, 100 California Drive, Burlingame, CA 94010, at a total cost of \$102,820.

Respectfully Submitted,



Howard F. Ishida
Support Services Administrator

Recommendation Approved:



Walter J. Sipe, City Manager

HFI:jc

1 Attachment

P. O. #27410 - F. B. Hart Company

#27411 - Arata Equipment Company

ATTACHMENT 1

BID NO. 630 - TWO (2) EACH CAB AND CHASSIS WITH 36 CUBIC
YARD FRONT LOADING REFUSE COLLECTION COMPACTOR

(Unit Prices, Including 6% Sales Tax)

| Bidder | Primary Bid | | | Alternate Bid #1 | Alternate Bid #2 | Prompt Payment Discount |
|---|---|---|--------------------------------|---|--|----------------------------|
| | IA - 2 each Cab and Chassis with Front Loader | IB - 1 each Cab and Chassis with Front Loader and 1 Each Cab and Chassis | | | | |
| F. B. Hart Company | \$105,170.33 White Expeditor/35 cubic yard Leach | \$105,170.33 White Expeditor/35 cubic yard Leach | \$70,190.32 White Expeditor | N/A | N/A | \$432.80 |
| T & J Garage, Inc. | \$126,207.84 Crane Carrier/36 cubic yard Dempster | \$126,207.84 Crane Carrier/36 cubic yard Dempster | \$81,910.44 Crane Carrier | N/A | N/A | -0- |
| Arata Equipment Company | \$118,720.00 White Expeditor/35 cubic yard Leach | \$118,720.00 White Expeditor/35 cubic yard Leach | \$84,800.00 White Expeditor | \$95,400.00 White Expeditor/ 35 cu. yd. Leach | \$102,800.00 White Expeditor/ 42 cu. yd. Amrep | 1/2% ¹ |
| Azcra, Inc. | No Bid | No Bid | No Bid | | | |
| Sacramento Valley Ford Truck Sales, Inc. | No Bid | No Bid | No Bid | | | |

Estimated Cost: \$220,000.00

User: Fleet Management/Waste Removal Divisions

Due Date: March 13, 1984

April 25, 1984

F. B. Hart Company
1441 Richards Boulevard
Sacramento, CA 95814

Dear Gentlemen:

On April 24, 1984, the Sacramento City Council accepted your bid in the amount of \$107,772.11 for Bid Number B-630, for the purchase of one (1) each cab and chassis with 42 cubic yard front loading refuse collection compactor, including various options.

The City Support Services Administrator will contact you concerning the necessary contract.

Sincerely,

Lorraine Magana
City Clerk

LM/rr/20B

cc: Support Services Division

April 25, 1984

Arata Equipment Company
ATTN: Don Arata
100 California Drive
Burlingame, CA 94010

Dear Mr. Arata:

On April 24, 1984, the Sacramento City Council accepted your bid in the amount of \$102,820.00 for the purchase of one (1) "demonstrator" cab and chassis with 42 cubic yard front loading refuse collection compactor.

The City Support Services Administrator will contact you concerning the necessary contract.

Sincerely,

Lorraine Magana
City Clerk

LM/rr/20C

cc: Support Services Division

May 2, 1984

Don Arata
Arata Equipment Company
100 California Drive
Burlingame CA 94010

Gentlemen:

On April 24, 1984 the City Council rejected all of the bids submitted for Bid No. 630-Purchase of two (2) each cab and chassis with 36 cubic yard front loading refuse collection containers, authorized the suspension of formal competitive bidding and authorized the negotiation of a contract split in the following manner:

F. B. Hart Co, purchase of one each cab/chassis with 42 cubic yard front loading refuse collection compactor, including various options for a total cost of \$107,772.11, P.O. 27410;

Arata Equipment Company, purchase of one demonstrator cab/chassis with 42 cubic yard front loading refuse collection compactor for a total cost of \$102,820.00, P.O. 27411.

No bid security was required on the above bid.

Sincerely,

Lorraine Magana
City Clerk

LM/mlt/20

May 2, 1984

F. B. Hart Company
1441 Richards Boulevard
Sacramento CA

Gentlemen:

On April 24, 1984 the City Council rejected all of the bids submitted for Bid No. 630-Purchase of two (2) each cab and chassis with 36 cubic yard front loading refuse collection containers, authorized the suspension of formal competitive bidding and authorized the negotiation of a contract split in the following manner:

F. B. Hart Co, purchase of one each cab/chassis with 42 cubic yard front loading refuse collection compactor, including various options for a total cost of \$107,772.11;

Arata Equipment Company, purchase of one demonstrator cab/chassis with 42 cubic yard front loading refuse collection compactor for a total cost of \$102,820.00.

No bid security was required on the above bid.

Sincerely,

Lorraine Magana
City Clerk

LM/mlt/20

May 2, 1984

T & J Garage Inc
755 N. Mathilda Ave
Sunnyvale CA 94086

Gentlemen:

On April 24, 1984 the City Council rejected all of the bids submitted for Bid No. 630-Purchase of two (2) each cab and chassis with 36 cubic yard front loading refuse collection containers, authorized the suspension of formal competitive bidding and authorized the negotiation of a contract split in the following manner:

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Arata Equipment Company, purchase of one demonstrator cab/chassis with 42 cubic yard front loading refuse collection compactor for a total cost of \$102,820.00, P.O. 27411.

No bid security was required on the above bid.

Sincerely,

Lorraine Magana
City Clerk

LM/mlt/20